

Marketwatch Report

Q4-2022



This research tool provided by Realcomp covers the residential real estate market in Southeast Michigan.

Counties

All Counties Overview	2
Genesee County	3
Hillsdale County	5
Huron County	7
Jackson County	9
Lapeer County	11
Lenawee County	13
Livingston County	15
Macomb County	17
Monroe County	19
Montcalm County	21
Oakland County	23
Shiawassee County	27
St. Clair County	29
Sanilac County	31
Tuscola County	33
Washtenaw County	35
Wayne County	37

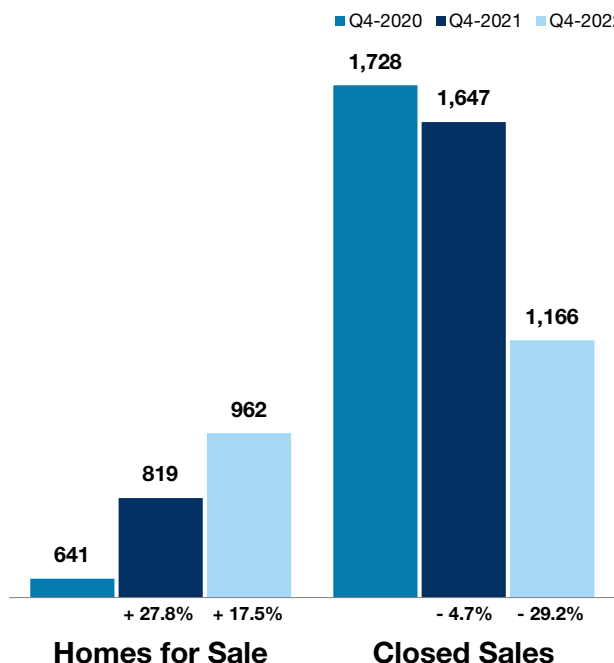
All Counties Overview

	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
Genesee County	1,308	- 8.7%	1,062	- 23.3%	1,166	- 29.2%	\$180,000	- 0.1%
Hillsdale County	106	- 29.3%	110	- 26.2%	148	- 14.9%	\$169,900	- 2.9%
Huron County	28	0.0%	26	- 16.1%	33	- 8.3%	\$145,250	- 0.5%
Jackson County	521	- 19.8%	412	- 30.9%	534	- 29.3%	\$172,000	- 2.3%
Lapeer County	269	- 11.8%	204	- 26.4%	239	- 30.7%	\$249,500	- 1.0%
Lenawee County	259	- 19.8%	244	- 28.2%	309	- 23.9%	\$200,000	+ 8.7%
Livingston County	602	- 12.5%	470	- 34.4%	570	- 33.1%	\$341,389	+ 3.5%
Macomb County	3,171	- 12.9%	2,458	- 28.3%	2,769	- 30.2%	\$225,000	+ 4.7%
Monroe County	369	- 21.3%	352	- 25.4%	426	- 28.4%	\$216,500	+ 1.4%
Montcalm County	159	- 19.7%	156	- 23.9%	175	- 30.8%	\$196,000	+ 5.9%
Oakland County	4,101	- 18.6%	3,244	- 33.5%	3,774	- 32.8%	\$308,050	+ 1.0%
Shiawassee County	177	- 28.0%	171	- 30.8%	211	- 23.6%	\$166,000	+ 3.8%
St. Clair County	534	- 2.0%	406	- 22.2%	451	- 29.1%	\$198,950	+ 1.5%
Sanilac County	114	+ 21.3%	83	- 19.4%	91	- 30.5%	\$164,950	- 3.0%
Tuscola County	120	- 1.6%	87	- 7.4%	107	- 3.6%	\$155,000	+ 3.3%
Washtenaw County	750	- 22.5%	785	- 26.8%	865	- 27.7%	\$345,000	+ 4.8%
Wayne County	6,108	- 6.0%	4,331	- 18.2%	4,549	- 25.0%	\$173,500	- 0.9%

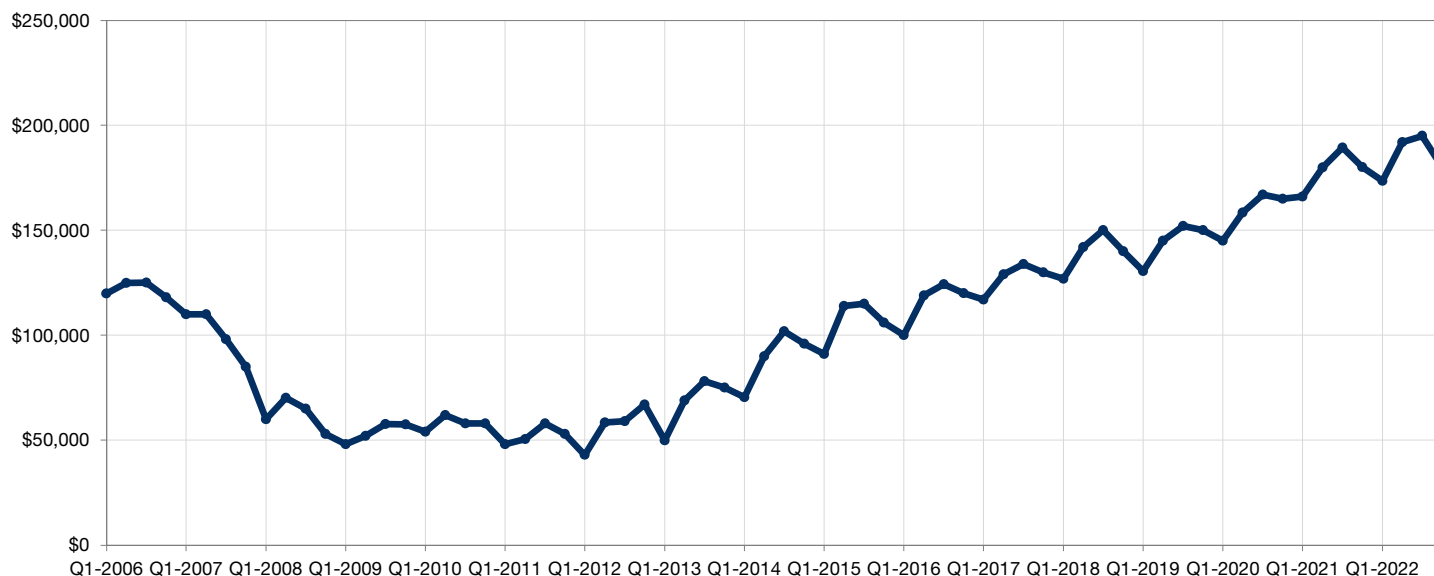
Genesee County

Key Metrics	Q4-2022	1-Year Change
New Listings	1,308	- 8.7%
Pending Sales	1,062	- 23.3%
Closed Sales	1,166	- 29.2%
Days on Market	37	+ 42.3%
Median Sales Price	\$180,000	- 0.1%
Pct. of List Price Received	97.7%	- 1.6%
Homes for Sale	962	+ 17.5%
Months Supply	2.2	+ 37.5%
\$ Volume of Closed Sales (in millions)	\$229.3	- 30.7%

Market Activity



Historical Median Sales Price for Genesee County



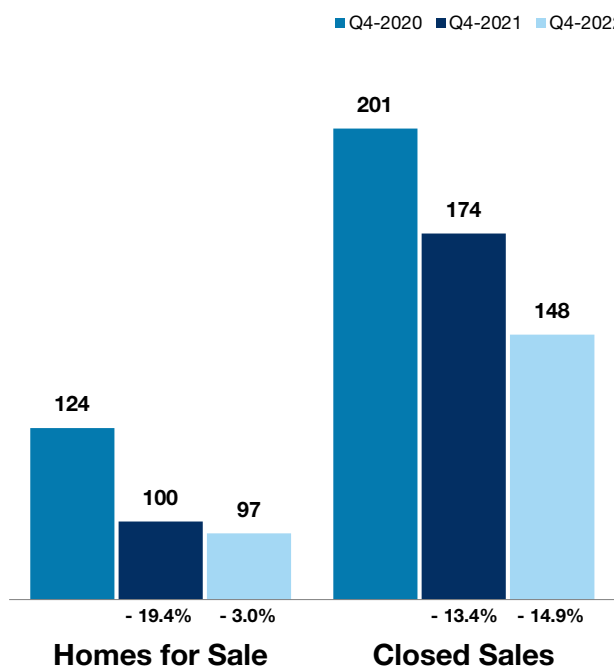
Genesee County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
48411	3	0.0%	1	0.0%	1	0.0%	\$51,000	- 74.5%
48418	7	- 36.4%	10	- 28.6%	8	- 61.9%	\$263,750	- 12.1%
48420	57	- 20.8%	57	- 8.1%	68	- 13.9%	\$173,500	- 3.6%
48421	22	- 24.1%	20	- 9.1%	22	- 24.1%	\$225,000	+ 32.4%
48423	81	- 28.3%	80	- 33.3%	83	- 39.9%	\$208,000	- 2.6%
48429	27	- 20.6%	23	- 32.4%	29	0.0%	\$197,450	+ 19.7%
48430	123	+ 3.4%	91	- 32.1%	99	- 47.3%	\$286,000	+ 6.7%
48433	84	- 12.5%	79	- 21.0%	84	- 40.4%	\$195,000	+ 2.6%
48436	4	- 60.0%	11	+ 22.2%	10	- 23.1%	\$249,950	- 16.9%
48438	21	- 25.0%	20	- 20.0%	23	+ 15.0%	\$301,000	- 15.2%
48439	172	- 16.1%	138	- 35.8%	164	- 37.6%	\$241,000	- 0.4%
48442	41	- 30.5%	40	- 38.5%	56	- 30.9%	\$269,950	+ 4.4%
48449	11	- 21.4%	3	- 78.6%	6	- 45.5%	\$131,500	- 18.1%
48451	67	+ 21.8%	48	- 11.1%	61	- 7.6%	\$310,000	- 0.9%
48457	23	- 8.0%	19	- 13.6%	18	- 30.8%	\$138,000	- 27.4%
48458	47	- 17.5%	34	- 45.2%	56	- 6.7%	\$111,500	- 16.5%
48460	3	- 66.7%	5	- 28.6%	5	- 16.7%	\$165,000	- 6.4%
48463	17	+ 21.4%	10	- 16.7%	10	- 23.1%	\$172,000	+ 8.9%
48464	9	- 18.2%	8	- 27.3%	8	- 27.3%	\$166,000	+ 3.8%
48473	77	- 8.3%	79	- 4.8%	90	- 10.9%	\$212,000	+ 5.5%
48502	2	--	0	--	1	- 50.0%	\$125,000	- 28.0%
48503	84	- 4.5%	48	- 41.5%	50	- 41.9%	\$86,000	+ 14.0%
48504	90	+ 32.4%	48	+ 6.7%	50	+ 2.0%	\$49,950	- 23.2%
48505	34	- 15.0%	24	+ 9.1%	18	- 14.3%	\$30,250	+ 44.0%
48506	76	- 16.5%	54	- 19.4%	61	- 21.8%	\$99,900	- 21.6%
48507	110	- 0.9%	96	- 11.1%	97	- 25.4%	\$107,500	+ 7.0%
48509	45	+ 32.4%	39	0.0%	43	- 12.2%	\$172,500	+ 9.2%
48519	22	- 42.1%	19	- 58.7%	24	- 46.7%	\$181,450	+ 6.8%
48529	38	- 9.5%	33	- 13.2%	35	- 23.9%	\$85,000	- 12.4%
48532	64	+ 1.6%	51	- 23.9%	45	- 38.4%	\$140,000	+ 6.1%
48746	23	- 4.2%	29	+ 52.6%	33	+ 43.5%	\$205,000	+ 8.5%

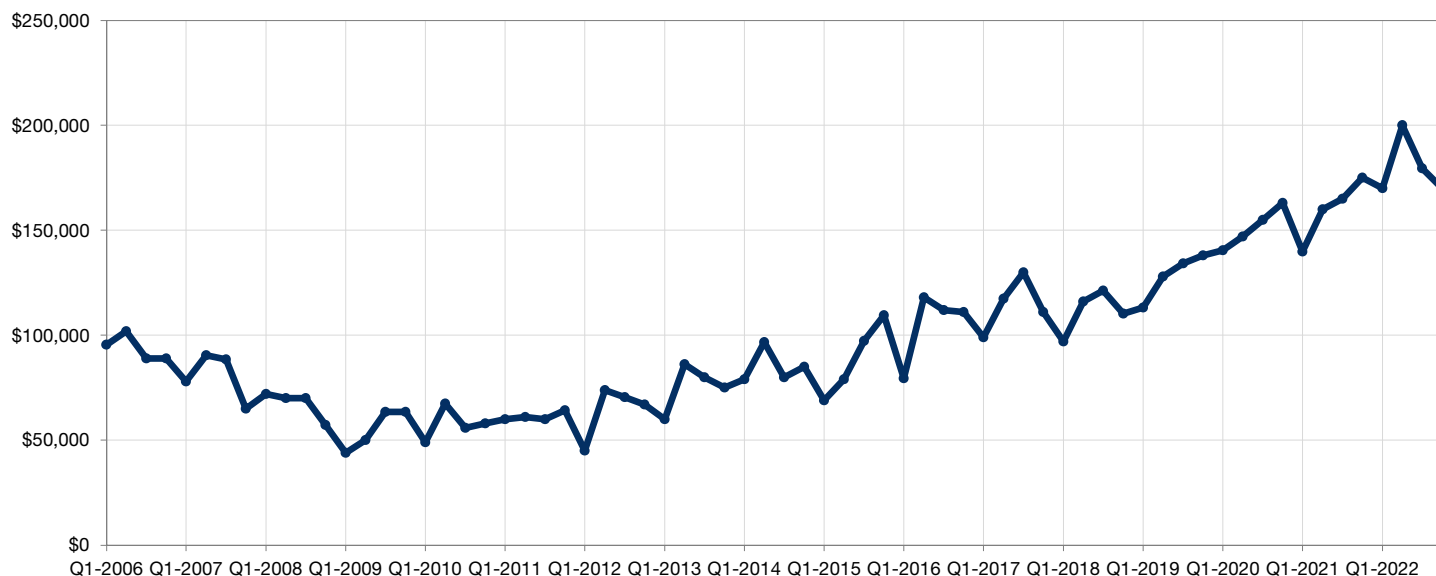
Hillsdale County

Key Metrics	Q4-2022	1-Year Change
New Listings	106	- 29.3%
Pending Sales	110	- 26.2%
Closed Sales	148	- 14.9%
Days on Market	60	+ 7.1%
Median Sales Price	\$169,900	- 2.9%
Pct. of List Price Received	97.8%	- 1.8%
Homes for Sale	97	- 3.0%
Months Supply	2.0	+ 11.1%
\$ Volume of Closed Sales (in millions)	\$28.7	- 26.5%

Market Activity



Historical Median Sales Price for Hillsdale County



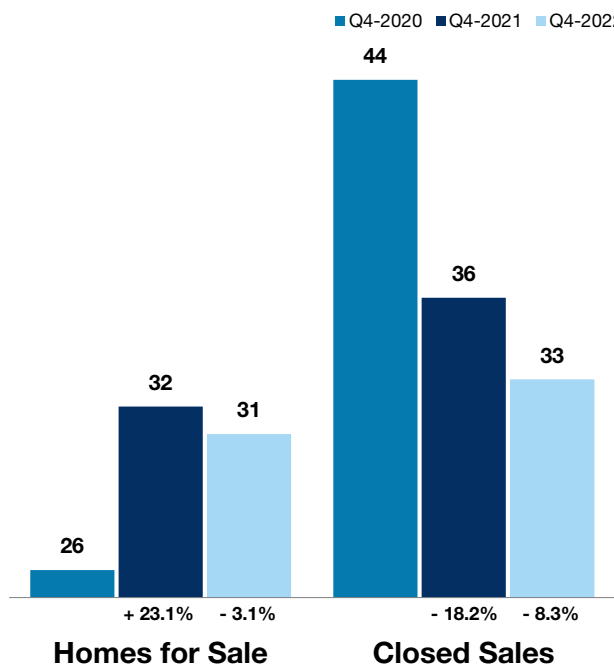
Hillsdale County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
49082	10	- 52.4%	9	- 50.0%	14	- 41.7%	\$200,000	+ 23.1%
49227	0	--	1	- 75.0%	4	+ 100.0%	\$132,500	- 79.5%
49232	2	- 75.0%	5	- 16.7%	8	+ 33.3%	\$247,500	+ 16.6%
49242	41	- 8.9%	39	- 30.4%	51	- 10.5%	\$160,500	+ 3.2%
49246	5	0.0%	6	0.0%	12	- 25.0%	\$242,450	+ 15.5%
49247	15	- 44.4%	10	- 44.4%	17	- 34.6%	\$161,500	+ 13.7%
49249	4	- 73.3%	11	- 15.4%	15	- 37.5%	\$160,000	- 34.4%
49250	13	- 31.6%	12	- 40.0%	19	- 13.6%	\$172,500	- 13.1%
49252	10	- 23.1%	8	- 42.9%	7	- 50.0%	\$169,900	- 11.7%
49255	10	+ 66.7%	3	- 40.0%	3	- 40.0%	\$130,000	- 14.2%
49262	3	- 25.0%	3	- 50.0%	5	0.0%	\$191,000	+ 54.0%
49266	7	0.0%	8	+ 60.0%	10	+ 11.1%	\$221,000	+ 50.3%
49271	2	- 60.0%	3	0.0%	4	0.0%	\$113,500	- 53.6%
49274	10	0.0%	7	- 22.2%	9	- 10.0%	\$113,900	- 20.6%
49282	0	--	0	--	0	--	--	--
49288	3	0.0%	4	0.0%	5	+ 25.0%	\$105,000	- 50.7%

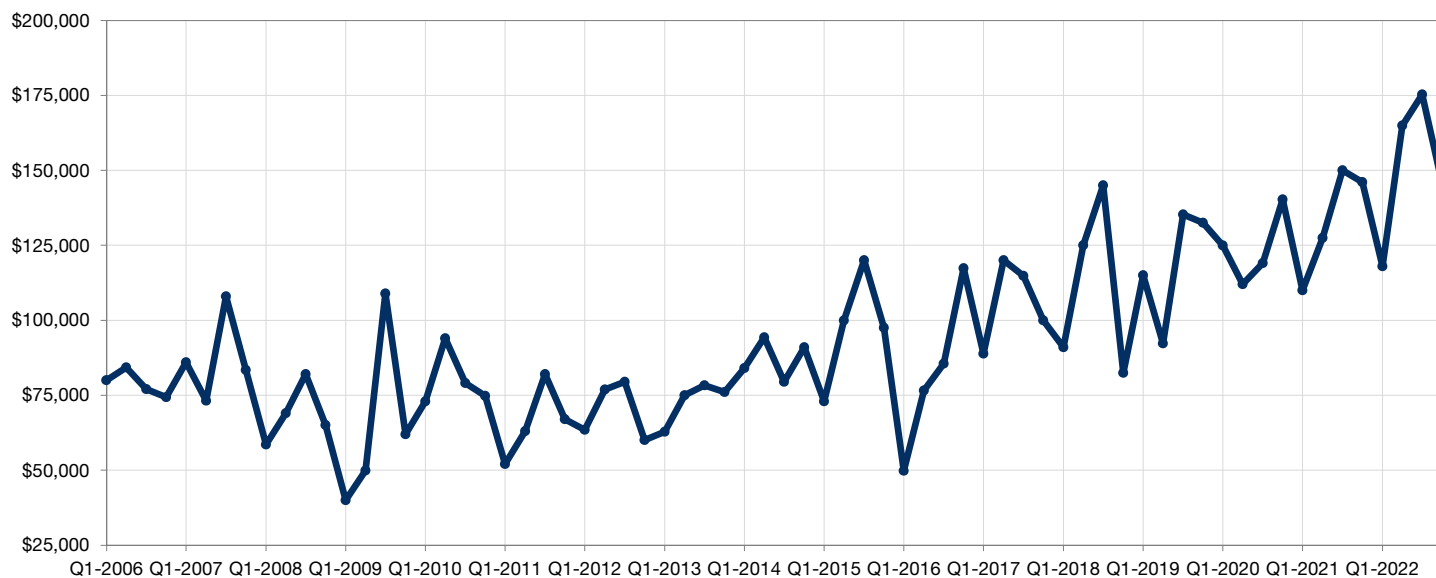
Huron County

Key Metrics	Q4-2022	1-Year Change
New Listings	28	0.0%
Pending Sales	26	- 16.1%
Closed Sales	33	- 8.3%
Days on Market	85	+ 30.8%
Median Sales Price	\$145,250	- 0.5%
Pct. of List Price Received	93.0%	- 2.3%
Homes for Sale	31	- 3.1%
Months Supply	3.1	+ 10.7%
\$ Volume of Closed Sales (in millions)	\$7.3	+ 13.4%

Market Activity



Historical Median Sales Price for Huron County



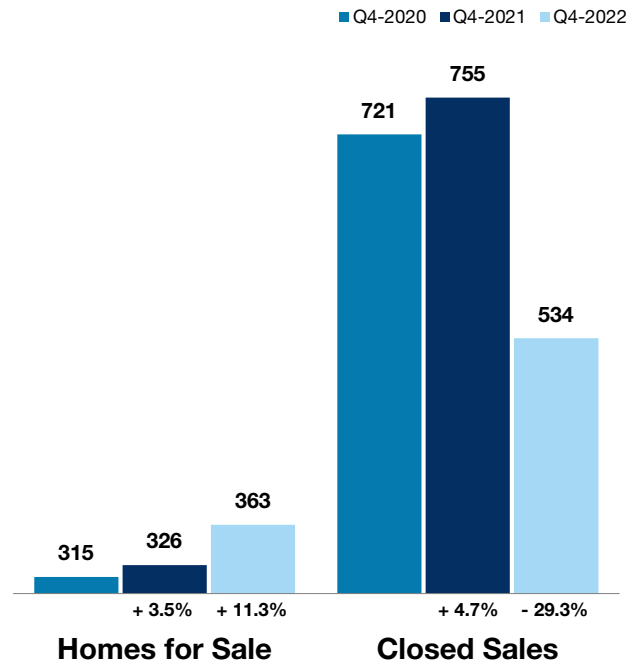
Huron County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
48413	3	+ 200.0%	3	+ 200.0%	3	+ 50.0%	\$77,500	- 3.7%
48432	1	0.0%	0	--	0	--	--	--
48441	3	- 25.0%	4	0.0%	5	0.0%	\$113,000	+ 3.2%
48445	0	--	1	- 66.7%	1	- 50.0%	\$420,000	+ 223.1%
48456	0	--	0	--	1	--	\$120,000	--
48467	2	+ 100.0%	1	- 50.0%	2	- 33.3%	\$70,000	- 54.8%
48468	4	+ 33.3%	2	- 33.3%	1	- 75.0%	\$1,000,000	+ 585.4%
48470	0	--	0	--	0	--	--	--
48475	1	0.0%	0	--	1	- 50.0%	\$95,000	- 85.3%
484720	0	--	0	--	0	--	--	--
48725	7	+ 16.7%	8	+ 100.0%	11	+ 83.3%	\$155,500	+ 5.8%
48726	12	+ 20.0%	9	+ 125.0%	11	+ 450.0%	\$149,000	- 11.0%
48731	0	--	1	0.0%	1	--	--	--
48735	0	--	1	--	2	--	\$112,450	--
48754	1	0.0%	0	--	0	--	--	--
48755	2	0.0%	3	- 57.1%	3	- 62.5%	\$418,500	+ 186.6%
48759	3	+ 50.0%	2	+ 100.0%	2	- 33.3%	\$82,000	- 60.0%
48767	2	- 33.3%	0	--	0	--	--	--

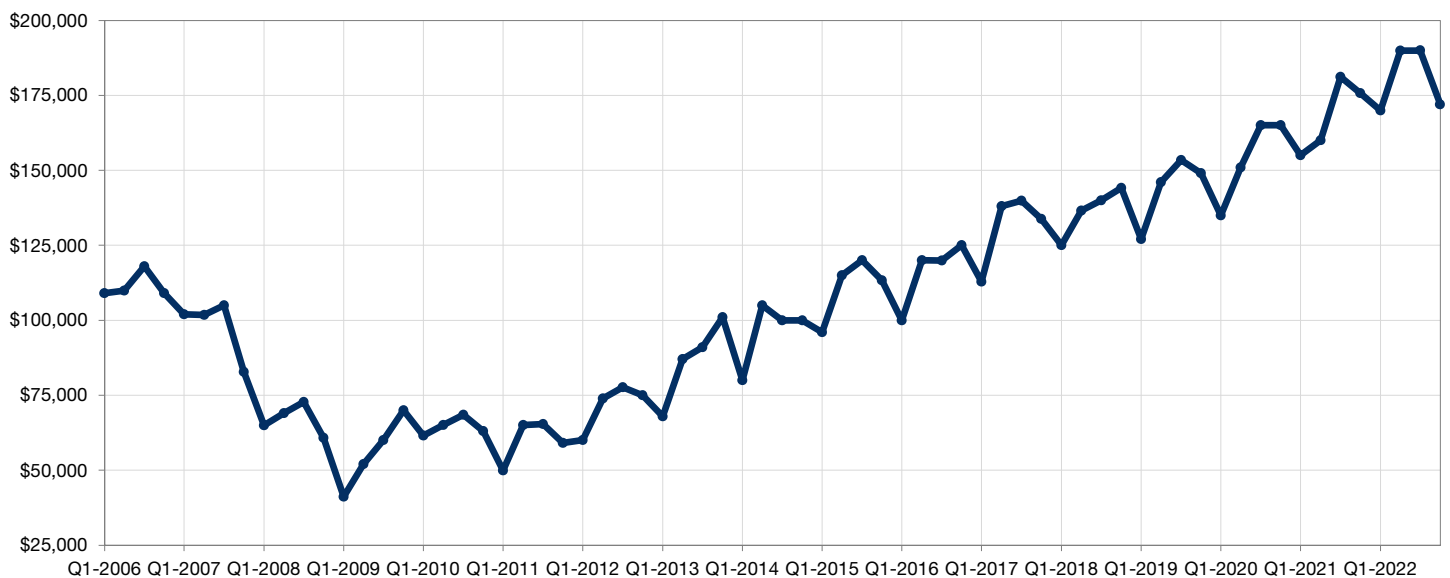
Jackson County

Key Metrics	Q4-2022	1-Year Change
New Listings	521	- 19.8%
Pending Sales	412	- 30.9%
Closed Sales	534	- 29.3%
Days on Market	52	+ 6.1%
Median Sales Price	\$172,000	- 2.3%
Pct. of List Price Received	97.7%	- 0.7%
Homes for Sale	363	+ 11.3%
Months Supply	1.9	+ 26.7%
\$ Volume of Closed Sales (in millions)	\$106.7	- 31.6%

Market Activity



Historical Median Sales Price for Jackson County



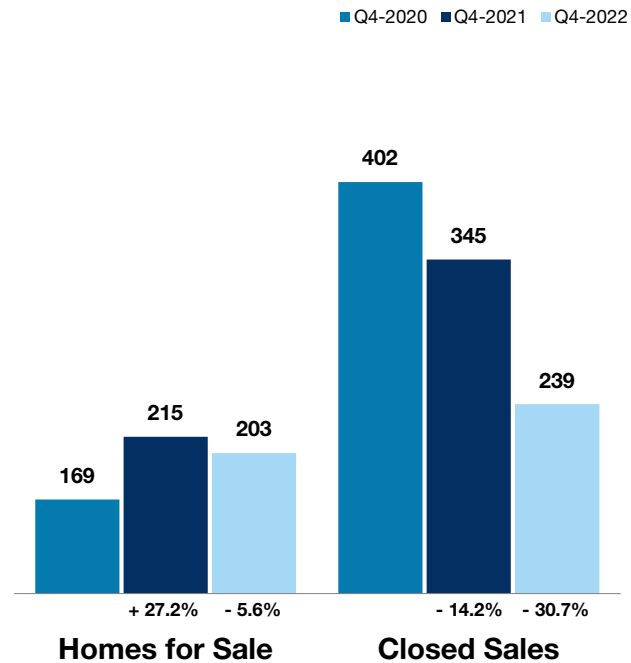
Jackson County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
49201	120	- 27.7%	97	- 34.5%	130	- 31.2%	\$210,000	+ 2.0%
49202	80	- 19.2%	63	- 32.3%	79	- 23.3%	\$119,500	- 3.6%
49203	154	- 19.4%	112	- 28.7%	143	- 29.6%	\$147,243	- 2.7%
49230	39	- 20.4%	42	- 22.2%	55	- 23.6%	\$246,000	+ 6.5%
49233	6	- 45.5%	9	- 18.2%	14	+ 16.7%	\$195,500	- 31.4%
49234	7	- 41.7%	4	- 33.3%	8	- 27.3%	\$394,500	+ 23.3%
49237	3	- 72.7%	5	- 37.5%	7	- 12.5%	\$239,000	+ 9.3%
49240	22	- 37.1%	16	- 46.7%	16	- 46.7%	\$313,150	- 0.9%
49241	6	- 33.3%	4	- 55.6%	4	- 71.4%	\$87,000	- 46.5%
49246	5	0.0%	6	0.0%	12	- 25.0%	\$242,450	+ 15.5%
49249	4	- 73.3%	11	- 15.4%	15	- 37.5%	\$160,000	- 34.4%
49252	10	- 23.1%	8	- 42.9%	7	- 50.0%	\$169,900	- 11.7%
49254	18	0.0%	9	- 25.0%	15	0.0%	\$165,000	+ 21.0%
49264	4	- 50.0%	6	+ 50.0%	8	+ 100.0%	\$227,900	+ 29.1%
49269	14	- 22.2%	7	- 68.2%	10	- 63.0%	\$251,500	+ 4.8%
49272	10	- 9.1%	7	- 56.3%	10	- 41.2%	\$288,250	- 4.2%
49277	7	- 56.3%	10	- 33.3%	13	- 7.1%	\$224,000	- 3.0%
49283	19	+ 280.0%	15	+ 66.7%	18	+ 38.5%	\$317,284	+ 37.9%
49284	7	+ 16.7%	9	+ 80.0%	9	+ 12.5%	\$185,000	+ 14.7%
49285	20	- 16.7%	13	- 38.1%	16	- 33.3%	\$220,000	- 5.8%

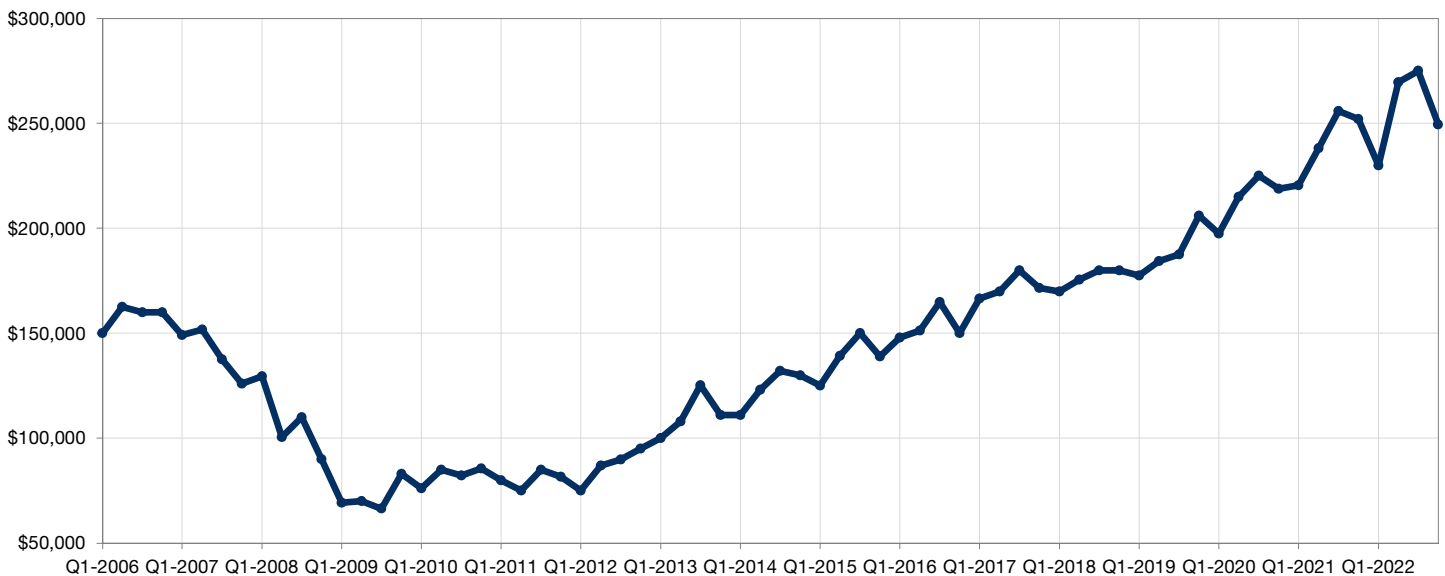
Lapeer County

Key Metrics	Q4-2022	1-Year Change
New Listings	269	- 11.8%
Pending Sales	204	- 26.4%
Closed Sales	239	- 30.7%
Days on Market	47	+ 38.2%
Median Sales Price	\$249,500	- 1.0%
Pct. of List Price Received	97.1%	- 1.4%
Homes for Sale	203	- 5.6%
Months Supply	2.2	+ 4.8%
\$ Volume of Closed Sales (in millions)	\$71.3	- 26.5%

Market Activity



Historical Median Sales Price for Lapeer County



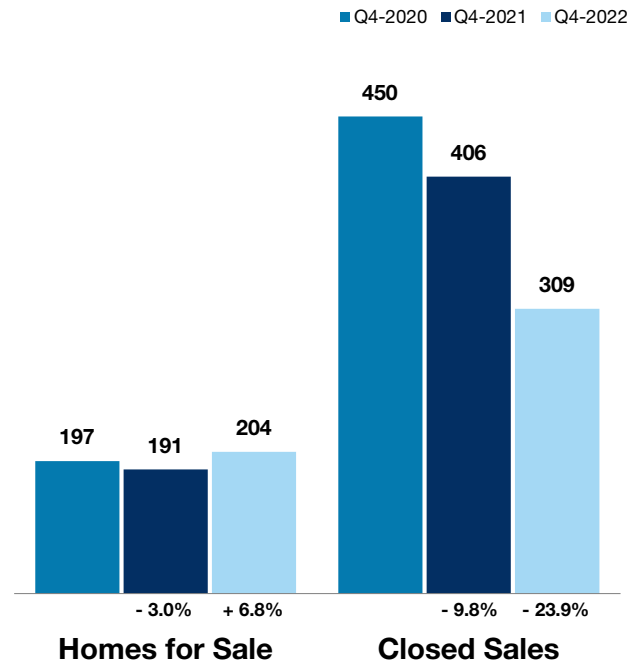
Lapeer County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
48002	11	+ 120.0%	5	0.0%	8	+ 14.3%	\$343,500	+ 64.4%
48003	16	- 40.7%	14	- 48.1%	14	- 62.2%	\$278,750	- 8.6%
48014	8	- 46.7%	13	+ 18.2%	16	- 15.8%	\$192,500	- 23.5%
48097	14	- 12.5%	12	- 29.4%	14	- 41.7%	\$173,450	- 2.3%
48371	69	- 33.0%	55	- 33.7%	68	- 32.7%	\$337,000	+ 0.6%
48412	13	- 13.3%	16	- 11.1%	18	- 10.0%	\$337,500	+ 35.0%
48416	14	+ 40.0%	10	- 37.5%	15	- 28.6%	\$230,000	0.0%
48421	22	- 24.1%	20	- 9.1%	22	- 24.1%	\$225,000	+ 32.4%
48423	81	- 28.3%	80	- 33.3%	83	- 39.9%	\$208,000	- 2.6%
48428	6	- 57.1%	9	- 25.0%	11	- 31.3%	\$360,000	- 6.5%
48435	6	- 33.3%	7	0.0%	8	+ 33.3%	\$160,000	+ 1.6%
48438	21	- 25.0%	20	- 20.0%	23	+ 15.0%	\$301,000	- 15.2%
48440	0	--	0	--	2	--	\$412,500	--
48444	36	+ 44.0%	24	- 14.3%	27	- 12.9%	\$225,000	- 8.1%
48446	105	- 7.9%	77	- 24.5%	97	- 18.5%	\$215,000	- 6.0%
48453	23	+ 64.3%	16	+ 23.1%	15	0.0%	\$162,500	+ 16.1%
48455	28	- 3.4%	12	- 53.8%	14	- 63.2%	\$553,750	+ 51.7%
48461	21	- 4.5%	12	- 33.3%	11	- 59.3%	\$224,900	+ 25.4%
48462	34	- 41.4%	28	- 37.8%	41	- 26.8%	\$375,000	+ 21.6%
48463	17	+ 21.4%	10	- 16.7%	10	- 23.1%	\$172,000	+ 8.9%
48464	9	- 18.2%	8	- 27.3%	8	- 27.3%	\$166,000	+ 3.8%
48727	4	0.0%	3	- 40.0%	2	- 33.3%	\$172,400	+ 0.2%
48744	15	- 6.3%	10	- 28.6%	14	- 22.2%	\$163,600	- 16.7%
48760	6	+ 50.0%	4	0.0%	3	- 57.1%	\$240,000	+ 71.2%

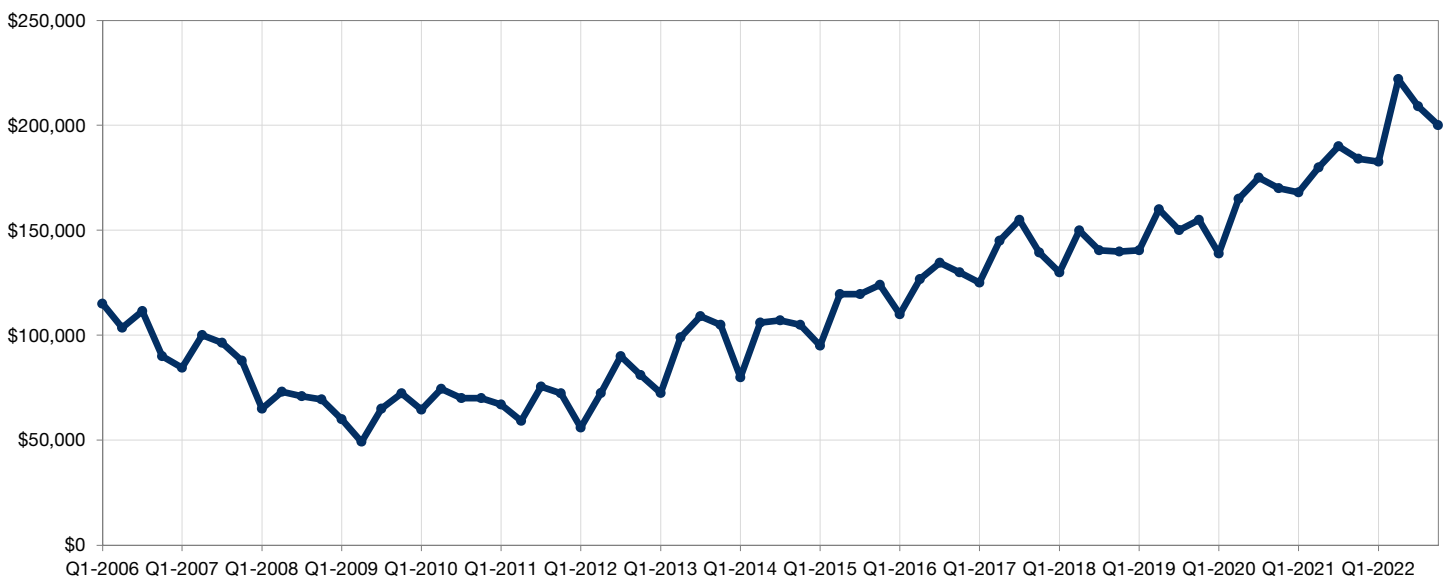
Lenawee County

Key Metrics	Q4-2022	1-Year Change
New Listings	259	- 19.8%
Pending Sales	244	- 28.2%
Closed Sales	309	- 23.9%
Days on Market	60	+ 7.1%
Median Sales Price	\$200,000	+ 8.7%
Pct. of List Price Received	97.7%	- 0.3%
Homes for Sale	204	+ 6.8%
Months Supply	1.8	+ 20.0%
\$ Volume of Closed Sales (in millions)	\$73.3	- 16.4%

Market Activity



Historical Median Sales Price for Lenawee County



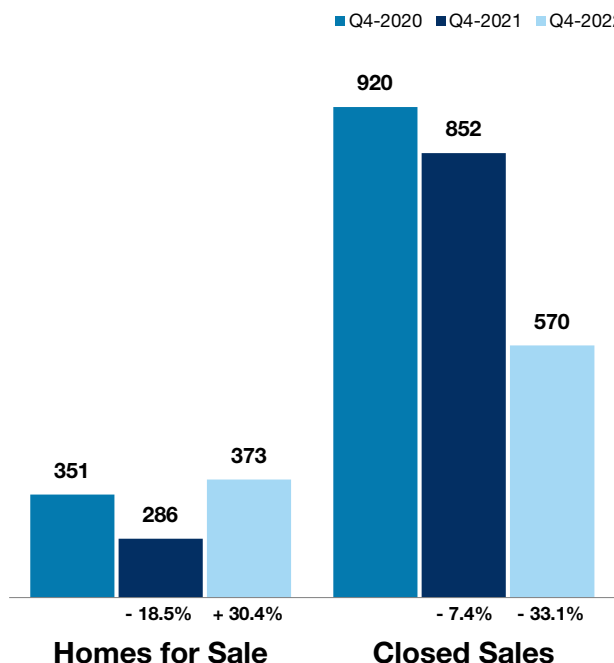
Lenawee County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
49220	7	- 36.4%	9	0.0%	11	+ 10.0%	\$240,000	- 23.2%
49221	106	- 17.2%	86	- 33.8%	111	- 27.0%	\$190,000	+ 20.4%
49228	12	- 14.3%	15	+ 36.4%	16	+ 6.7%	\$162,500	- 11.0%
49229	6	- 25.0%	6	- 45.5%	8	- 11.1%	\$206,500	- 24.9%
49230	39	- 20.4%	42	- 22.2%	55	- 23.6%	\$246,000	+ 6.5%
49233	6	- 45.5%	9	- 18.2%	14	+ 16.7%	\$195,500	- 31.4%
49235	5	+ 25.0%	3	+ 50.0%	4	0.0%	\$156,000	+ 72.9%
49236	5	- 66.7%	5	- 70.6%	10	- 47.4%	\$206,000	+ 0.5%
49238	2	+ 100.0%	6	+ 200.0%	6	+ 200.0%	\$177,500	- 14.7%
49247	15	- 44.4%	10	- 44.4%	17	- 34.6%	\$161,500	+ 13.7%
49248	1	- 50.0%	0	--	0	--	--	--
49253	16	+ 14.3%	10	+ 11.1%	15	+ 15.4%	\$438,000	+ 20.8%
49256	15	+ 15.4%	6	- 62.5%	7	- 66.7%	\$87,000	+ 2.4%
49265	13	- 38.1%	14	- 26.3%	14	- 41.7%	\$293,750	+ 19.9%
49267	5	- 37.5%	8	+ 14.3%	10	+ 66.7%	\$182,500	- 33.6%
49268	4	- 33.3%	5	+ 25.0%	6	+ 100.0%	\$171,000	- 31.3%
49276	3	+ 200.0%	2	--	2	--	\$262,000	--
49279	4	+ 100.0%	2	+ 100.0%	1	0.0%	\$142,500	- 24.6%
49286	33	- 29.8%	47	- 40.5%	61	- 32.2%	\$225,000	- 6.4%
49287	6	+ 20.0%	11	+ 175.0%	12	+ 200.0%	\$297,500	- 27.4%

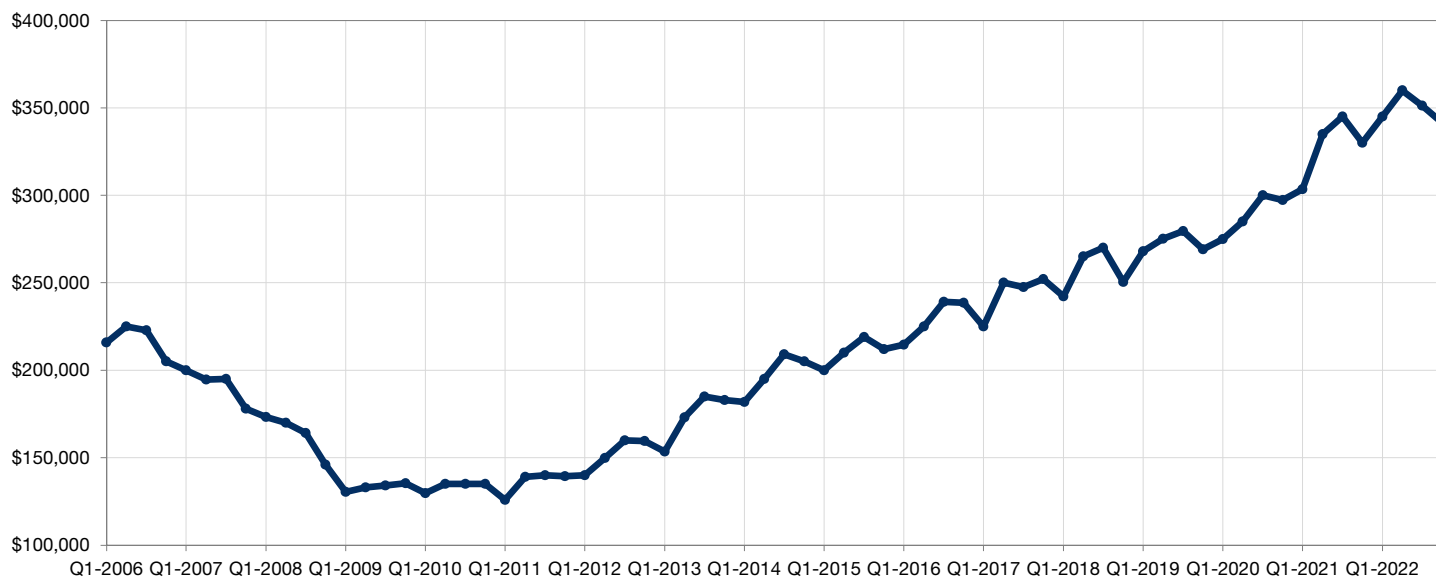
Livingston County

Key Metrics	Q4-2022	1-Year Change
New Listings	602	- 12.5%
Pending Sales	470	- 34.4%
Closed Sales	570	- 33.1%
Days on Market	29	- 3.3%
Median Sales Price	\$341,389	+ 3.5%
Pct. of List Price Received	99.0%	- 1.0%
Homes for Sale	373	+ 30.4%
Months Supply	1.6	+ 60.0%
\$ Volume of Closed Sales (in millions)	\$218.7	- 29.2%

Market Activity



Historical Median Sales Price for Livingston County



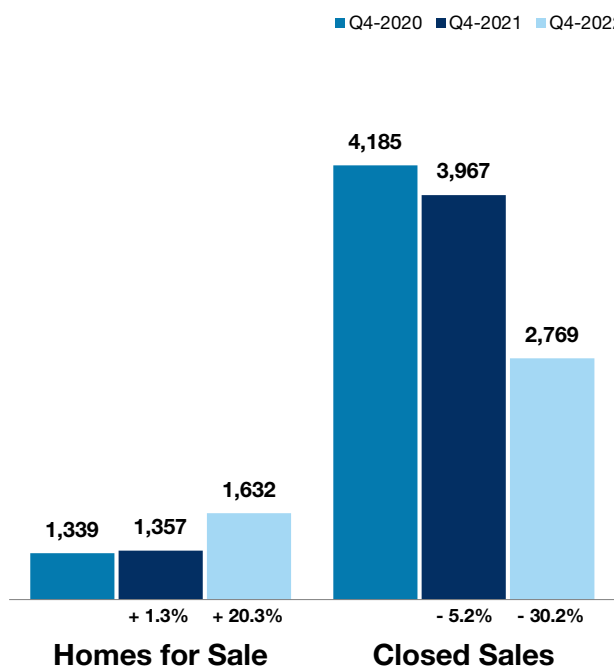
Livingston County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
48114	67	+ 17.5%	51	- 15.0%	56	- 32.5%	\$439,000	+ 2.1%
48116	104	+ 10.6%	78	- 29.1%	101	- 24.1%	\$324,700	- 6.2%
48137	10	- 16.7%	7	- 53.3%	6	- 72.7%	\$192,750	- 33.0%
48139	2	0.0%	1	- 50.0%	0	--	--	--
48143	0	--	0	--	1	--	\$800,000	--
48169	53	- 36.1%	47	- 43.4%	46	- 45.2%	\$340,000	+ 4.9%
48178	140	- 11.9%	100	- 29.1%	135	- 18.7%	\$450,000	+ 15.2%
48189	44	- 6.4%	35	- 25.5%	40	- 27.3%	\$297,500	- 7.0%
48353	13	- 48.0%	12	- 29.4%	15	- 11.8%	\$369,000	+ 1.1%
48380	14	- 22.2%	23	+ 4.5%	26	- 3.7%	\$520,750	- 18.5%
48418	7	- 36.4%	10	- 28.6%	8	- 61.9%	\$263,750	- 12.1%
48430	123	+ 3.4%	91	- 32.1%	99	- 47.3%	\$286,000	+ 6.7%
48451	67	+ 21.8%	48	- 11.1%	61	- 7.6%	\$310,000	- 0.9%
48816	0	--	0	--	0	--	--	--
48836	49	- 21.0%	40	- 27.3%	47	- 26.6%	\$255,000	0.0%
48843	148	- 16.9%	120	- 36.8%	147	- 38.2%	\$350,000	+ 7.0%
48855	55	- 34.5%	42	- 51.7%	60	- 32.6%	\$342,899	+ 17.4%
48872	17	- 43.3%	18	- 41.9%	21	- 40.0%	\$265,000	+ 27.7%
48892	5	- 61.5%	5	- 54.5%	5	- 61.5%	\$249,900	+ 37.3%
49285	20	- 16.7%	13	- 38.1%	16	- 33.3%	\$220,000	- 5.8%

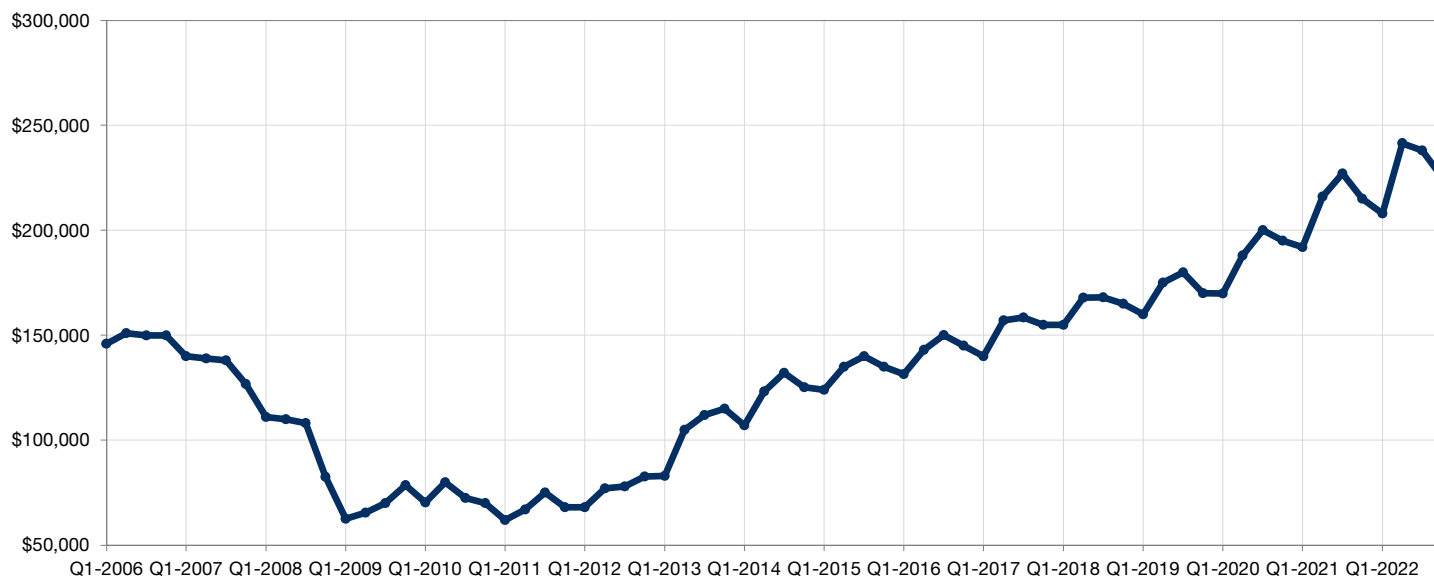
Macomb County

Key Metrics	Q4-2022	1-Year Change
New Listings	3,171	- 12.9%
Pending Sales	2,458	- 28.3%
Closed Sales	2,769	- 30.2%
Days on Market	30	+ 30.4%
Median Sales Price	\$225,000	+ 4.7%
Pct. of List Price Received	98.4%	- 1.4%
Homes for Sale	1,632	+ 20.3%
Months Supply	1.5	+ 36.4%
\$ Volume of Closed Sales (in millions)	\$702.1	- 28.0%

Market Activity



Historical Median Sales Price for Macomb County



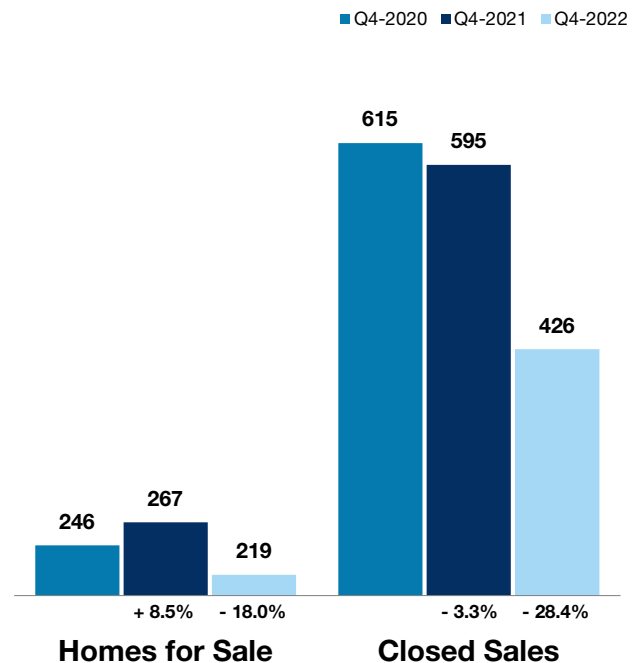
Macomb County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
48005	9	- 50.0%	14	- 17.6%	20	+ 17.6%	\$357,500	+ 30.0%
48015	32	- 11.1%	22	- 18.5%	23	- 32.4%	\$150,000	- 2.8%
48021	184	- 25.5%	140	- 25.5%	146	- 28.4%	\$140,250	- 1.9%
48026	38	- 45.7%	37	- 47.9%	45	- 41.6%	\$209,000	+ 13.0%
48035	117	- 0.8%	99	- 22.7%	102	- 33.8%	\$191,000	+ 3.2%
48036	76	+ 7.0%	53	- 20.9%	55	- 32.9%	\$235,000	+ 1.3%
48038	127	- 14.8%	90	- 41.6%	117	- 39.1%	\$264,000	+ 14.8%
48041	9	- 43.8%	7	- 30.0%	10	- 9.1%	\$308,000	+ 6.6%
48042	148	+ 11.3%	110	- 5.2%	125	- 14.4%	\$380,000	- 1.3%
48043	50	- 33.3%	47	- 26.6%	53	- 10.2%	\$165,000	+ 6.5%
48044	147	- 11.4%	103	- 40.5%	118	- 45.1%	\$380,000	+ 3.3%
48045	82	- 22.6%	63	- 38.8%	67	- 42.7%	\$212,000	- 13.9%
48046	0	--	0	--	0	--	--	--
48047	156	+ 4.0%	94	- 31.4%	113	- 30.2%	\$292,000	+ 4.3%
48048	23	- 28.1%	23	- 17.9%	27	+ 3.8%	\$255,000	- 1.9%
48050	3	+ 50.0%	4	+ 100.0%	5	0.0%	\$340,000	+ 10.4%
48051	79	+ 19.7%	52	- 29.7%	46	- 47.1%	\$243,646	- 12.7%
48062	45	+ 55.2%	39	+ 34.5%	36	+ 56.5%	\$269,950	+ 12.5%
48065	48	+ 2.1%	32	- 34.7%	42	- 6.7%	\$340,000	- 6.3%
48066	222	- 12.9%	167	- 34.8%	192	- 28.9%	\$148,000	+ 5.7%
48080	112	- 13.2%	95	- 24.6%	110	- 26.7%	\$185,000	0.0%
48081	85	- 18.3%	69	- 22.5%	68	- 42.4%	\$225,000	+ 17.1%
48082	75	- 11.8%	72	- 11.1%	72	- 14.3%	\$199,700	+ 6.5%
48088	79	- 27.5%	63	- 35.7%	74	- 40.8%	\$224,150	+ 1.9%
48089	188	+ 2.7%	145	- 7.1%	158	- 0.6%	\$115,000	+ 6.5%
48091	151	- 15.6%	109	- 26.4%	103	- 36.8%	\$130,900	- 3.0%
48092	95	- 15.9%	69	- 29.6%	73	- 42.5%	\$220,000	0.0%
48093	91	- 18.0%	64	- 36.6%	67	- 49.2%	\$210,000	+ 7.7%
48094	71	+ 16.4%	48	- 28.4%	53	- 29.3%	\$357,000	- 6.5%
48095	24	+ 14.3%	21	+ 5.0%	22	- 12.0%	\$439,500	- 15.9%
48096	9	+ 12.5%	8	+ 60.0%	14	+ 75.0%	\$457,000	+ 37.4%
48306	65	- 30.1%	46	- 54.0%	51	- 56.8%	\$452,500	- 9.0%
48310	91	- 37.7%	86	- 44.2%	113	- 28.9%	\$277,500	- 0.9%
48312	120	- 7.0%	91	- 35.9%	112	- 37.8%	\$268,109	+ 7.2%
48313	85	- 24.8%	70	- 39.7%	82	- 40.1%	\$255,000	+ 4.1%
48314	57	- 6.6%	50	- 13.8%	66	- 15.4%	\$237,500	- 15.2%
48315	89	- 11.9%	64	- 29.7%	79	- 20.2%	\$407,000	- 0.7%
48316	83	- 21.0%	70	- 35.2%	89	- 36.9%	\$350,000	0.0%
48317	76	- 30.3%	71	- 14.5%	76	- 16.5%	\$247,500	- 0.6%

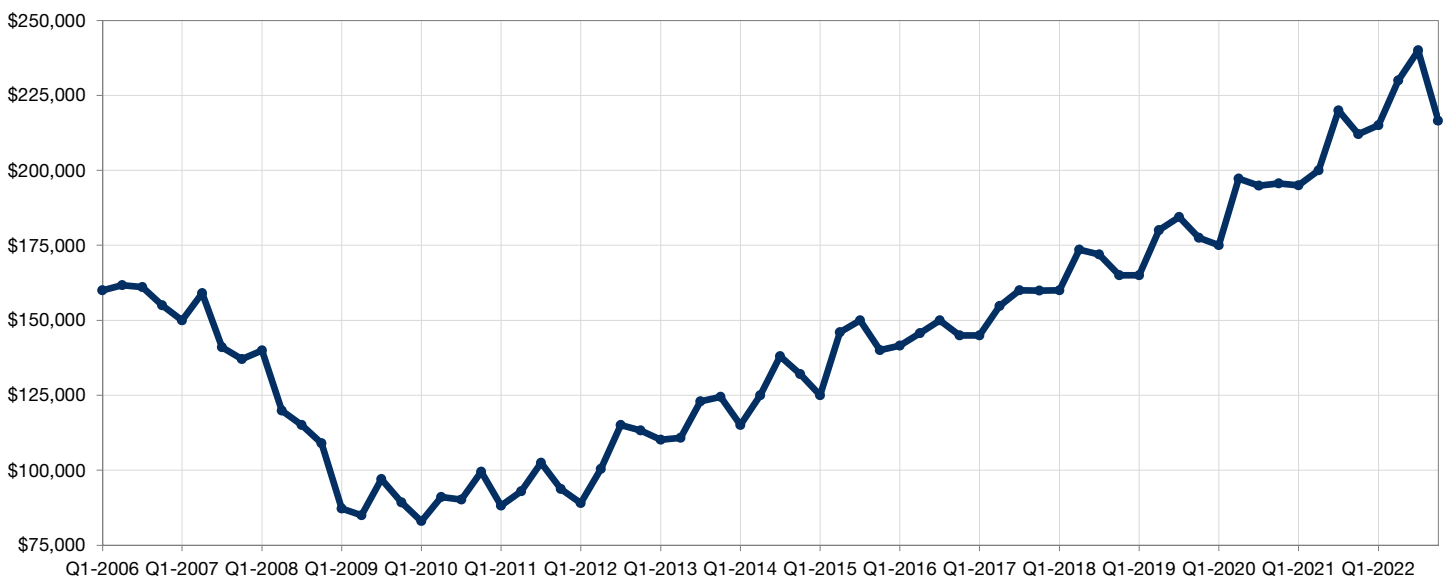
Monroe County

Key Metrics	Q4-2022	1-Year Change
New Listings	369	- 21.3%
Pending Sales	352	- 25.4%
Closed Sales	426	- 28.4%
Days on Market	37	- 11.9%
Median Sales Price	\$216,500	+ 1.4%
Pct. of List Price Received	98.0%	- 1.4%
Homes for Sale	219	- 18.0%
Months Supply	1.4	- 6.7%
\$ Volume of Closed Sales (in millions)	\$101.1	- 26.3%

Market Activity



Historical Median Sales Price for Monroe County



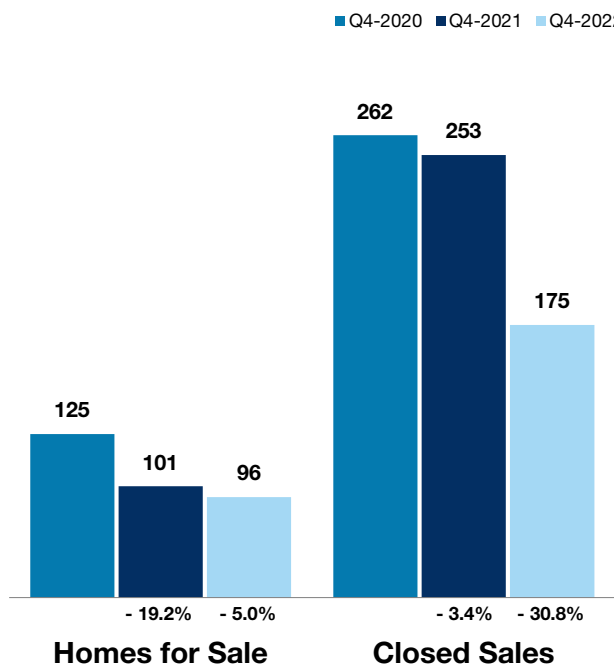
Monroe County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
48110	0	--	0	--	0	--	--	--
48117	18	- 25.0%	16	- 27.3%	24	- 14.3%	\$231,950	- 7.8%
48131	24	+ 14.3%	12	- 61.3%	13	- 64.9%	\$301,000	+ 7.5%
48133	18	+ 12.5%	14	- 39.1%	14	- 26.3%	\$190,750	+ 0.4%
48140	9	+ 125.0%	7	+ 75.0%	9	+ 80.0%	\$195,000	- 22.0%
48144	25	- 26.5%	23	- 45.2%	27	- 48.1%	\$265,000	+ 23.3%
48145	7	- 22.2%	5	0.0%	4	- 50.0%	\$162,100	- 46.9%
48157	6	+ 20.0%	6	+ 20.0%	8	+ 60.0%	\$134,250	- 15.6%
48159	6	- 25.0%	4	- 33.3%	9	+ 50.0%	\$220,000	- 4.3%
48160	33	- 38.9%	39	- 39.1%	43	- 33.8%	\$230,000	- 11.5%
48161	75	- 27.2%	65	- 16.7%	72	- 30.1%	\$166,500	+ 6.1%
48162	77	- 38.4%	77	- 26.0%	102	- 16.4%	\$205,500	+ 6.1%
48166	16	- 20.0%	29	0.0%	29	- 50.0%	\$280,000	+ 7.5%
48177	1	0.0%	0	--	0	--	--	--
48179	6	- 33.3%	4	- 71.4%	2	- 83.3%	\$331,250	+ 78.6%
48182	45	- 15.1%	45	- 25.0%	59	- 33.0%	\$249,900	+ 3.9%
49228	12	- 14.3%	15	+ 36.4%	16	+ 6.7%	\$162,500	- 11.0%
49229	6	- 25.0%	6	- 45.5%	8	- 11.1%	\$206,500	- 24.9%
49267	5	- 37.5%	8	+ 14.3%	10	+ 66.7%	\$182,500	- 33.6%
49270	15	+ 36.4%	17	+ 41.7%	20	+ 25.0%	\$216,000	+ 8.0%
49276	3	+ 200.0%	2	--	2	--	\$262,000	--

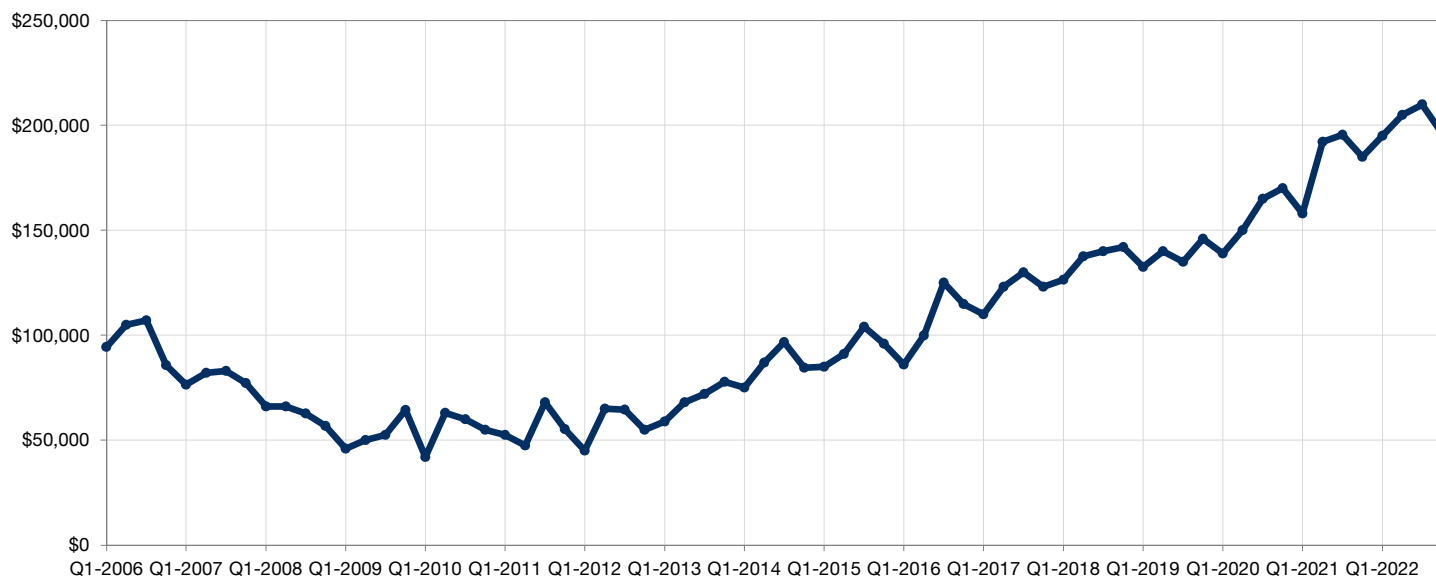
Montcalm County

Key Metrics	Q4-2022	1-Year Change
New Listings	159	- 19.7%
Pending Sales	156	- 23.9%
Closed Sales	175	- 30.8%
Days on Market	32	+ 33.3%
Median Sales Price	\$196,000	+ 5.9%
Pct. of List Price Received	97.2%	- 2.7%
Homes for Sale	96	- 5.0%
Months Supply	1.4	+ 7.7%
\$ Volume of Closed Sales (in millions)	\$40.6	- 20.0%

Market Activity



Historical Median Sales Price for Montcalm County



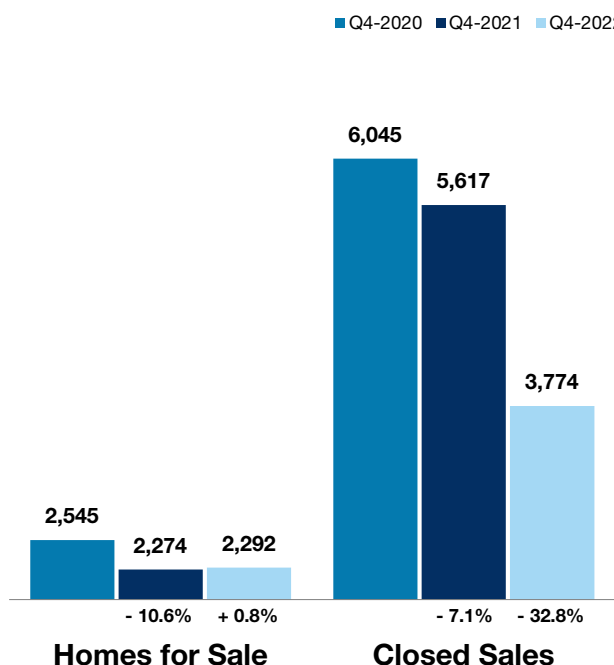
Montcalm County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
48811	8	- 11.1%	8	- 27.3%	9	+ 80.0%	\$136,000	+ 13.3%
48818	5	- 44.4%	6	- 53.8%	5	- 61.5%	\$163,000	- 7.9%
48829	9	+ 12.5%	6	- 45.5%	5	- 16.7%	\$175,000	+ 20.7%
48834	3	- 25.0%	4	- 20.0%	10	+ 42.9%	\$143,000	- 47.0%
48838	53	- 5.4%	56	- 12.5%	56	- 39.1%	\$209,500	+ 6.9%
48845	0	--	2	+ 100.0%	3	--	\$160,000	--
48850	14	- 33.3%	11	- 35.3%	13	- 59.4%	\$170,000	- 2.6%
48877	2	- 50.0%	2	0.0%	3	- 40.0%	\$143,000	+ 2.1%
48884	5	- 54.5%	10	- 9.1%	14	- 6.7%	\$174,500	+ 2.7%
48885	4	+ 300.0%	5	+ 400.0%	5	+ 400.0%	\$224,000	- 25.3%
48886	4	- 73.3%	3	- 83.3%	6	- 64.7%	\$253,950	+ 43.5%
48888	11	- 42.1%	8	- 63.6%	10	- 64.3%	\$193,500	+ 20.9%
48891	6	+ 50.0%	4	0.0%	2	- 60.0%	\$134,450	- 1.1%
49310	6	0.0%	3	- 50.0%	2	- 71.4%	\$450,000	+ 198.0%
49322	0	--	0	--	0	--	--	--
49326	15	+ 87.5%	12	+ 9.1%	22	+ 37.5%	\$292,500	+ 96.6%
49329	26	- 21.2%	26	+ 8.3%	22	- 35.3%	\$216,750	+ 5.0%
49336	11	0.0%	9	- 35.7%	10	- 33.3%	\$252,450	+ 44.3%
49337	39	- 4.9%	28	- 12.5%	46	+ 4.5%	\$224,500	+ 22.0%
49339	10	+ 11.1%	7	+ 133.3%	9	+ 350.0%	\$246,000	- 17.7%
49343	18	- 21.7%	16	- 36.0%	15	- 37.5%	\$255,000	+ 14.3%
49347	2	- 33.3%	4	+ 33.3%	4	+ 33.3%	\$242,450	+ 175.5%

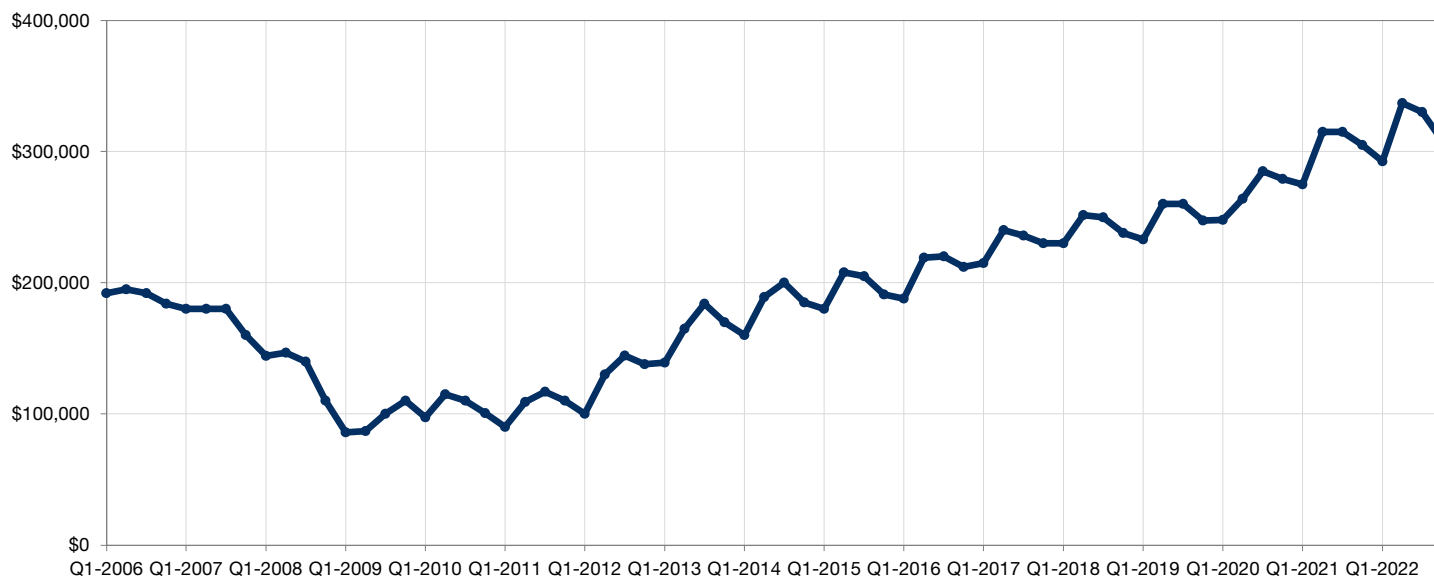
Oakland County

Key Metrics	Q4-2022	1-Year Change
New Listings	4,101	- 18.6%
Pending Sales	3,244	- 33.5%
Closed Sales	3,774	- 32.8%
Days on Market	31	+ 19.2%
Median Sales Price	\$308,050	+ 1.0%
Pct. of List Price Received	98.2%	- 1.4%
Homes for Sale	2,292	+ 0.8%
Months Supply	1.5	+ 15.4%
\$ Volume of Closed Sales (in millions)	\$1,411.2	- 30.9%

Market Activity



Historical Median Sales Price for Oakland County



Oakland County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
48007	0	--	0	--	0	--	--	--
48009	124	- 40.7%	78	- 45.5%	85	- 44.1%	\$670,000	+ 11.7%
48012	0	--	0	--	0	--	--	--
48017	44	- 8.3%	51	+ 2.0%	61	- 1.6%	\$250,000	+ 0.8%
48025	70	- 18.6%	37	- 53.2%	36	- 56.6%	\$414,950	- 9.8%
48030	96	- 13.5%	62	- 42.6%	73	- 35.4%	\$152,000	+ 2.0%
48033	39	- 18.8%	25	- 45.7%	36	- 39.0%	\$177,500	- 9.0%
48034	14	- 50.0%	14	- 53.3%	13	- 58.1%	\$250,000	+ 7.3%
48037	0	--	0	--	1	--	\$7,500	--
48067	111	- 49.8%	110	- 47.4%	133	- 39.0%	\$312,000	+ 5.8%
48068	0	--	0	--	0	--	--	--
48069	11	- 21.4%	7	- 46.2%	9	- 50.0%	\$500,000	+ 25.0%
48070	13	- 23.5%	16	- 11.1%	13	- 50.0%	\$425,000	+ 16.9%
48071	78	- 38.6%	68	- 45.6%	89	- 33.1%	\$195,000	+ 12.1%
48072	78	- 20.4%	64	- 28.9%	81	- 33.6%	\$287,900	+ 10.0%
48073	135	- 35.1%	121	- 46.0%	141	- 44.3%	\$290,000	+ 4.3%
48075	70	- 7.9%	49	- 22.2%	55	- 16.7%	\$192,000	+ 2.4%
48076	98	- 8.4%	87	+ 11.5%	84	- 5.6%	\$245,000	+ 4.5%
48083	62	- 7.5%	37	- 47.1%	39	- 57.1%	\$295,000	+ 5.4%
48084	21	- 52.3%	22	- 54.2%	23	- 54.0%	\$359,500	+ 13.8%
48085	61	- 25.6%	47	- 43.4%	55	- 50.0%	\$389,500	+ 9.3%
48086	0	--	0	--	0	--	--	--
48098	50	- 18.0%	40	- 48.1%	54	- 44.3%	\$561,500	+ 22.1%
48099	0	--	0	--	0	--	--	--
48165	25	+ 8.7%	13	- 45.8%	23	- 28.1%	\$525,070	+ 34.6%
48167	58	- 22.7%	54	- 37.9%	64	- 39.0%	\$392,000	+ 4.5%
48168	64	- 12.3%	60	- 14.3%	75	- 13.8%	\$670,000	+ 36.7%
48178	140	- 11.9%	100	- 29.1%	135	- 18.7%	\$450,000	+ 15.2%
48220	155	- 4.9%	105	- 23.9%	106	- 29.8%	\$230,000	+ 0.9%
48237	100	+ 5.3%	72	- 23.4%	80	- 20.0%	\$201,850	- 4.0%
48301	83	+ 23.9%	36	- 40.0%	41	- 35.9%	\$640,000	+ 2.2%
48302	82	- 31.1%	52	- 38.8%	56	- 42.3%	\$613,875	+ 14.3%
48303	0	--	0	--	0	--	--	--
48304	94	- 15.3%	62	- 19.5%	71	- 22.8%	\$425,000	+ 2.0%
48306	65	- 30.1%	46	- 54.0%	51	- 56.8%	\$452,500	- 9.0%
48307	146	- 13.1%	121	- 30.1%	135	- 24.6%	\$351,000	+ 3.2%
48308	0	--	0	--	0	--	--	--
48309	84	- 20.8%	77	- 31.3%	87	- 31.0%	\$438,000	+ 13.4%
48320	14	- 56.3%	12	- 45.5%	12	- 50.0%	\$287,450	+ 11.0%
48321	0	--	0	--	0	--	--	--
48322	100	- 18.7%	83	- 32.0%	97	- 31.7%	\$373,000	+ 8.9%
48323	68	+ 7.9%	52	- 29.7%	59	- 22.4%	\$433,500	+ 8.4%
48324	57	- 3.4%	50	- 18.0%	67	- 16.3%	\$430,000	+ 4.4%

Oakland County ZIP Codes Cont.

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
48325	0	--	0	--	0	--	--	--
48326	51	- 10.5%	39	- 29.1%	38	- 45.7%	\$252,000	+ 16.7%
48327	65	- 33.0%	72	- 28.7%	90	- 19.6%	\$245,500	+ 7.3%
48328	86	- 25.9%	84	- 24.3%	92	- 24.6%	\$206,500	+ 3.3%
48329	92	- 17.1%	69	- 41.0%	90	- 28.6%	\$240,000	+ 2.7%
48330	0	--	0	--	0	--	--	--
48331	71	+ 12.7%	70	- 9.1%	79	- 20.2%	\$397,000	+ 3.1%
48332	0	--	0	--	0	--	--	--
48333	0	--	0	--	0	--	--	--
48334	57	- 9.5%	50	- 31.5%	55	- 32.1%	\$320,000	+ 4.9%
48335	39	+ 11.4%	29	- 39.6%	31	- 50.0%	\$383,500	+ 17.6%
48336	80	- 25.2%	53	- 45.9%	78	- 31.6%	\$268,950	+ 11.1%
48340	77	+ 26.2%	56	- 8.2%	51	- 16.4%	\$120,000	+ 17.6%
48341	56	- 18.8%	52	+ 4.0%	66	+ 32.0%	\$155,000	+ 22.8%
48342	50	- 2.0%	44	+ 22.2%	46	+ 43.8%	\$129,950	+ 18.1%
48343	0	--	0	--	0	--	--	--
48346	71	- 13.4%	67	- 15.2%	77	- 15.4%	\$323,500	+ 6.1%
48347	0	--	0	--	0	--	--	--
48348	62	- 16.2%	58	- 34.1%	68	- 38.2%	\$494,500	+ 14.2%
48350	22	- 15.4%	13	- 38.1%	14	- 41.7%	\$380,000	+ 6.4%
48353	13	- 48.0%	12	- 29.4%	15	- 11.8%	\$369,000	+ 1.1%
48356	31	0.0%	27	- 12.9%	28	- 28.2%	\$275,000	- 3.5%
48357	22	+ 29.4%	16	- 30.4%	15	- 48.3%	\$349,000	- 17.9%
48359	21	- 38.2%	24	- 38.5%	32	- 17.9%	\$399,025	- 1.7%
48360	23	- 54.0%	30	- 46.4%	42	- 38.2%	\$379,500	- 2.1%
48361	0	--	0	--	0	--	--	--
48362	70	+ 25.0%	33	- 40.0%	35	- 44.4%	\$330,000	+ 6.1%
48363	36	+ 176.9%	20	+ 11.1%	17	- 10.5%	\$669,900	+ 4.7%
48366	0	--	0	--	0	--	--	--
48367	11	- 50.0%	7	- 63.2%	8	- 66.7%	\$435,000	- 4.7%
48370	4	0.0%	2	- 60.0%	2	- 66.7%	\$384,950	- 6.9%
48371	69	- 33.0%	55	- 33.7%	68	- 32.7%	\$337,000	+ 0.6%
48374	21	- 46.2%	27	- 41.3%	33	- 47.6%	\$550,000	- 5.0%
48375	59	- 16.9%	44	- 39.7%	52	- 44.7%	\$363,500	- 0.4%
48376	0	--	0	--	0	--	--	--
48377	48	- 12.7%	36	- 36.8%	43	- 32.8%	\$330,000	+ 3.9%
48380	14	- 22.2%	23	+ 4.5%	26	- 3.7%	\$520,750	- 18.5%
48381	31	- 35.4%	39	- 17.0%	45	- 10.0%	\$392,500	+ 14.8%
48382	74	+ 2.8%	53	- 37.6%	64	- 45.8%	\$400,000	- 1.1%
48383	27	- 34.1%	26	- 31.6%	28	- 24.3%	\$382,500	+ 25.4%
48386	70	+ 9.4%	50	- 23.1%	52	- 40.9%	\$287,950	- 14.6%
48390	99	+ 13.8%	82	- 24.1%	99	- 14.7%	\$250,000	- 3.8%
48391	0	--	0	--	0	--	--	--

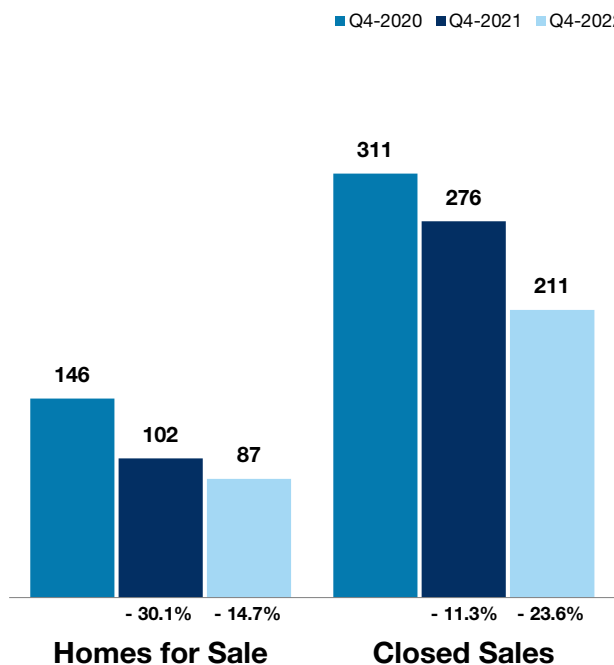
Oakland County ZIP Codes Cont.

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
48393	36	- 34.5%	19	- 56.8%	32	- 36.0%	\$385,000	+ 27.7%
48428	6	- 57.1%	9	- 25.0%	11	- 31.3%	\$360,000	- 6.5%
48430	123	+ 3.4%	91	- 32.1%	99	- 47.3%	\$286,000	+ 6.7%
48438	21	- 25.0%	20	- 20.0%	23	+ 15.0%	\$301,000	- 15.2%
48439	172	- 16.1%	138	- 35.8%	164	- 37.6%	\$241,000	- 0.4%
48442	41	- 30.5%	40	- 38.5%	56	- 30.9%	\$269,950	+ 4.4%
48455	28	- 3.4%	12	- 53.8%	14	- 63.2%	\$553,750	+ 51.7%
48462	34	- 41.4%	28	- 37.8%	41	- 26.8%	\$375,000	+ 21.6%

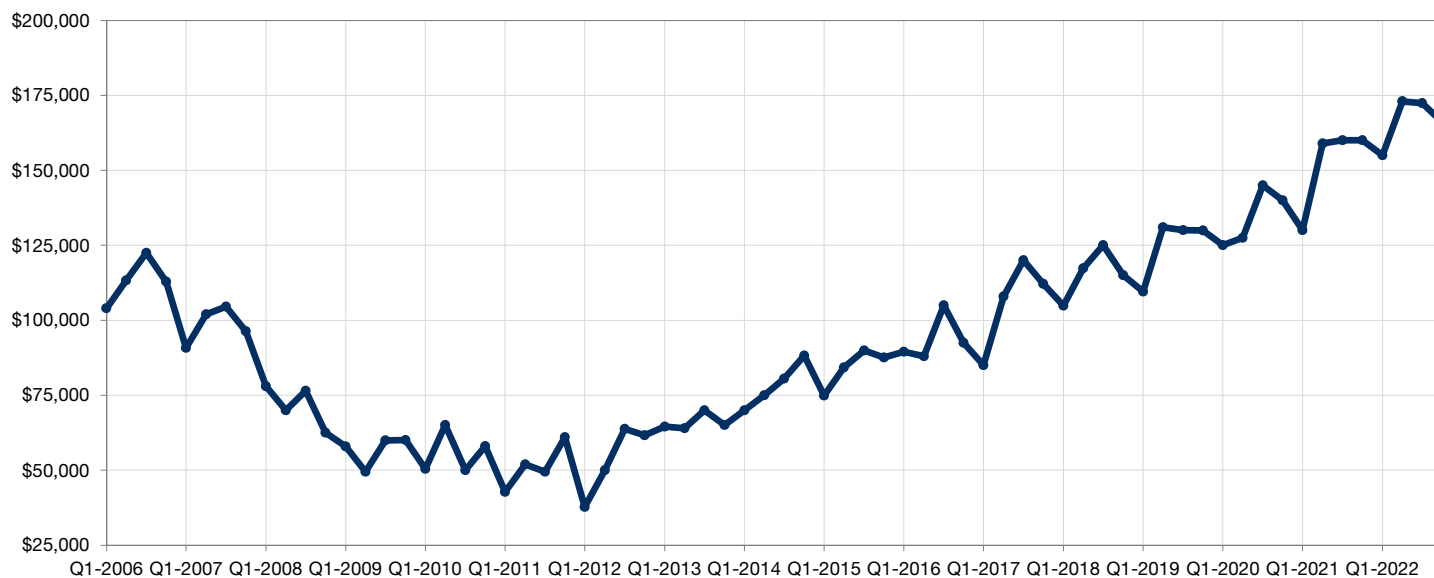
Shiawassee County

Key Metrics	Q4-2022	1-Year Change
New Listings	177	- 28.0%
Pending Sales	171	- 30.8%
Closed Sales	211	- 23.6%
Days on Market	29	+ 20.8%
Median Sales Price	\$166,000	+ 3.8%
Pct. of List Price Received	99.9%	- 0.2%
Homes for Sale	87	- 14.7%
Months Supply	1.1	- 8.3%
\$ Volume of Closed Sales (in millions)	\$41.2	- 14.8%

Market Activity



Historical Median Sales Price for Shiawassee County



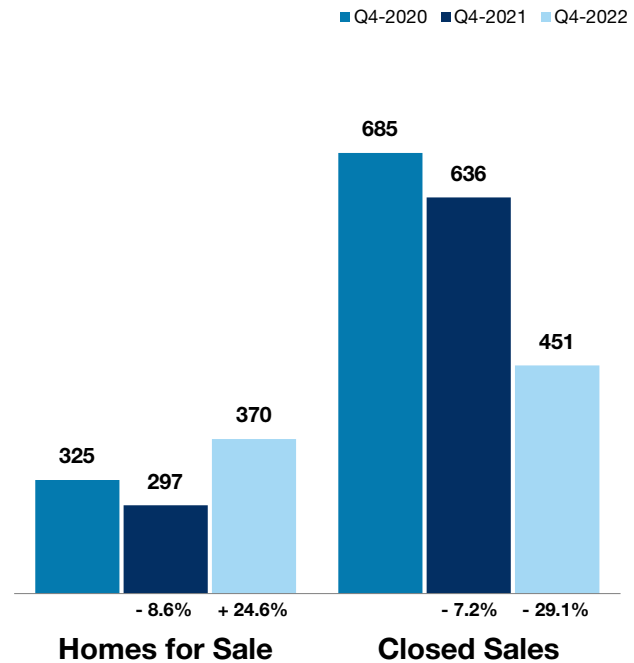
Shiawassee County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
48414	8	+ 60.0%	5	+ 25.0%	4	- 33.3%	\$242,500	+ 15.5%
48418	7	- 36.4%	10	- 28.6%	8	- 61.9%	\$263,750	- 12.1%
48429	27	- 20.6%	23	- 32.4%	29	0.0%	\$197,450	+ 19.7%
48436	4	- 60.0%	11	+ 22.2%	10	- 23.1%	\$249,950	- 16.9%
48449	11	- 21.4%	3	- 78.6%	6	- 45.5%	\$131,500	- 18.1%
48460	3	- 66.7%	5	- 28.6%	5	- 16.7%	\$165,000	- 6.4%
48649	8	+ 700.0%	9	+ 200.0%	7	+ 75.0%	\$201,900	+ 50.1%
48817	12	- 29.4%	10	- 50.0%	18	- 10.0%	\$152,500	- 23.8%
48831	6	- 25.0%	4	- 63.6%	6	- 40.0%	\$247,500	+ 52.8%
48841	2	--	3	--	2	+ 100.0%	\$255,000	- 16.4%
48848	22	0.0%	23	+ 4.5%	25	0.0%	\$265,000	+ 26.2%
48857	9	- 30.8%	9	- 43.8%	10	- 33.3%	\$282,000	+ 15.1%
48866	8	- 11.1%	10	- 33.3%	15	- 25.0%	\$140,000	- 20.7%
48867	71	- 25.3%	70	- 28.6%	89	- 30.5%	\$129,250	- 0.6%
48872	17	- 43.3%	18	- 41.9%	21	- 40.0%	\$265,000	+ 27.7%

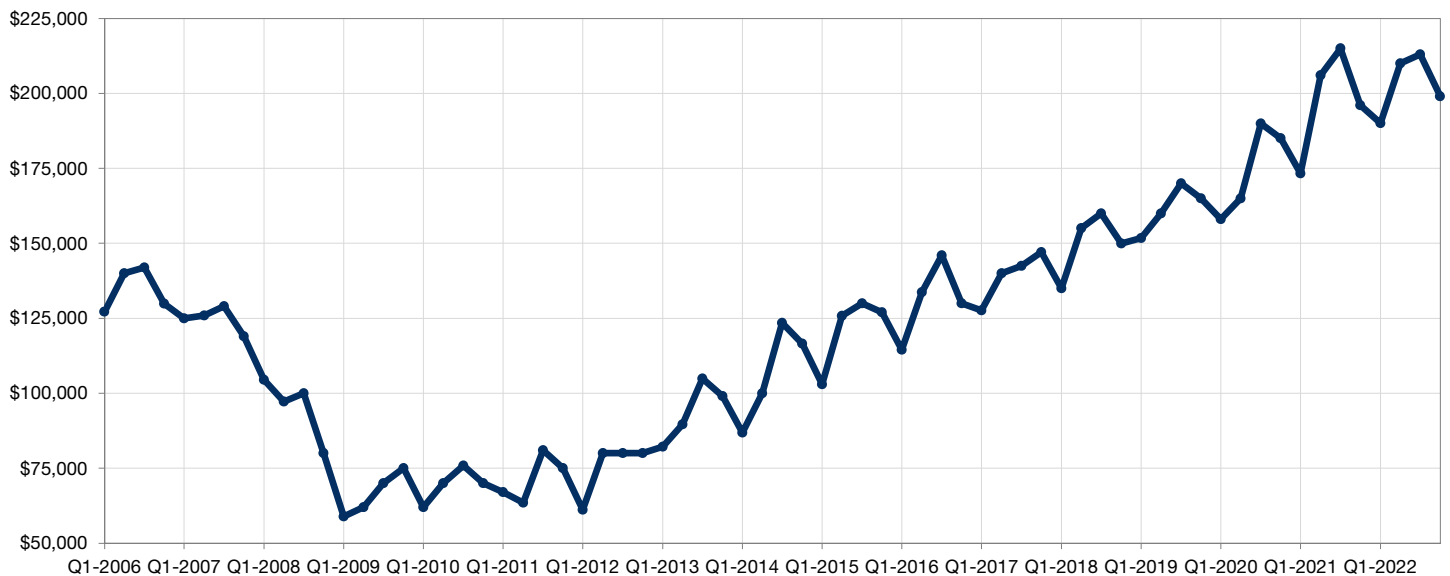
St. Clair County

Key Metrics	Q4-2022	1-Year Change
New Listings	534	- 2.0%
Pending Sales	406	- 22.2%
Closed Sales	451	- 29.1%
Days on Market	35	+ 16.7%
Median Sales Price	\$198,950	+ 1.5%
Pct. of List Price Received	97.1%	- 1.9%
Homes for Sale	370	+ 24.6%
Months Supply	2.1	+ 40.0%
\$ Volume of Closed Sales (in millions)	\$104.2	- 29.0%

Market Activity



Historical Median Sales Price for St. Clair County



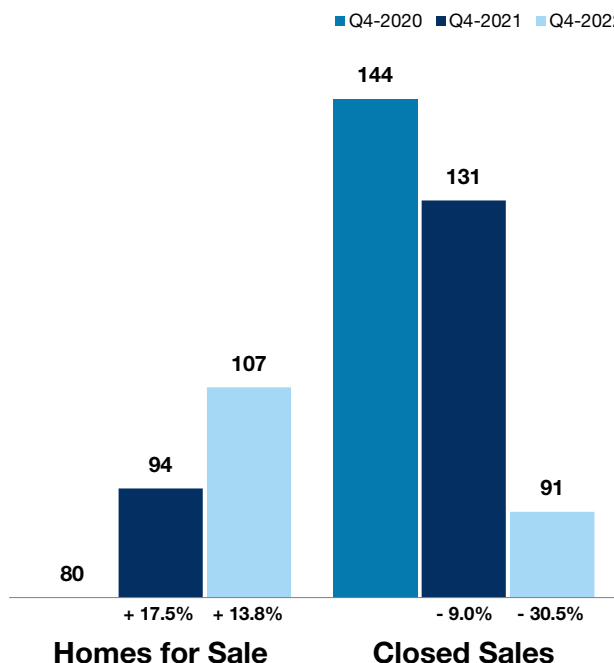
St. Clair County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
48001	48	- 18.6%	30	- 42.3%	35	- 42.6%	\$214,000	- 13.6%
48002	11	+ 120.0%	5	0.0%	8	+ 14.3%	\$343,500	+ 64.4%
48004	0	--	0	--	0	--	--	--
48005	9	- 50.0%	14	- 17.6%	20	+ 17.6%	\$357,500	+ 30.0%
48006	5	- 44.4%	5	- 50.0%	6	- 53.8%	\$310,000	+ 21.6%
48014	8	- 46.7%	13	+ 18.2%	16	- 15.8%	\$192,500	- 23.5%
48022	7	+ 16.7%	5	0.0%	3	- 25.0%	\$340,000	+ 6.3%
48023	12	- 7.7%	8	- 27.3%	9	- 10.0%	\$235,000	- 8.4%
48027	1	- 85.7%	3	- 57.1%	6	- 25.0%	\$257,500	- 18.3%
48028	2	- 84.6%	1	- 88.9%	2	- 71.4%	\$378,750	+ 51.5%
48032	8	+ 14.3%	5	+ 150.0%	6	+ 100.0%	\$284,950	+ 9.6%
48039	48	+ 65.5%	32	+ 3.2%	28	- 9.7%	\$193,750	+ 21.1%
48040	51	+ 21.4%	39	- 11.4%	41	- 30.5%	\$190,000	+ 6.1%
48041	9	- 43.8%	7	- 30.0%	10	- 9.1%	\$308,000	+ 6.6%
48049	10	- 9.1%	8	- 38.5%	7	- 66.7%	\$234,000	- 10.0%
48054	34	+ 61.9%	17	- 19.0%	21	- 30.0%	\$305,000	- 17.8%
48059	39	- 13.3%	35	- 31.4%	38	- 11.6%	\$220,000	- 4.3%
48060	159	- 3.6%	126	- 15.4%	131	- 23.4%	\$134,900	- 3.6%
48062	45	+ 55.2%	39	+ 34.5%	36	+ 56.5%	\$269,950	+ 12.5%
48063	6	+ 20.0%	5	- 16.7%	5	- 54.5%	\$265,000	- 23.2%
48064	6	+ 50.0%	6	+ 100.0%	4	- 33.3%	\$330,500	+ 12.2%
48074	29	+ 20.8%	18	- 35.7%	29	- 34.1%	\$197,500	+ 2.6%
48079	32	- 13.5%	28	- 20.0%	34	- 37.0%	\$251,000	+ 3.0%
48097	14	- 12.5%	12	- 29.4%	14	- 41.7%	\$173,450	- 2.3%
48416	14	+ 40.0%	10	- 37.5%	15	- 28.6%	\$230,000	0.0%
48444	36	+ 44.0%	24	- 14.3%	27	- 12.9%	\$225,000	- 8.1%

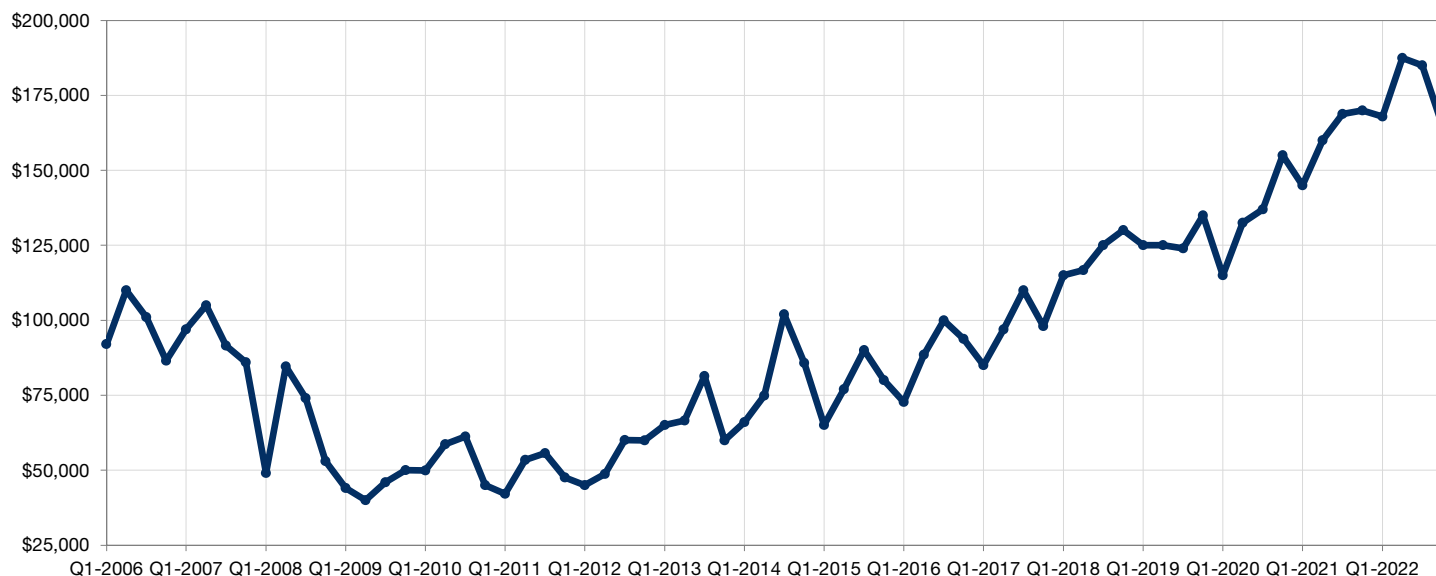
Sanilac County

Key Metrics	Q4-2022	1-Year Change
New Listings	114	+ 21.3%
Pending Sales	83	- 19.4%
Closed Sales	91	- 30.5%
Days on Market	49	- 2.0%
Median Sales Price	\$164,950	- 3.0%
Pct. of List Price Received	96.0%	- 1.0%
Homes for Sale	107	+ 13.8%
Months Supply	3.4	+ 41.7%
\$ Volume of Closed Sales (in millions)	\$18.7	- 33.3%

Market Activity



Historical Median Sales Price for Sanilac County



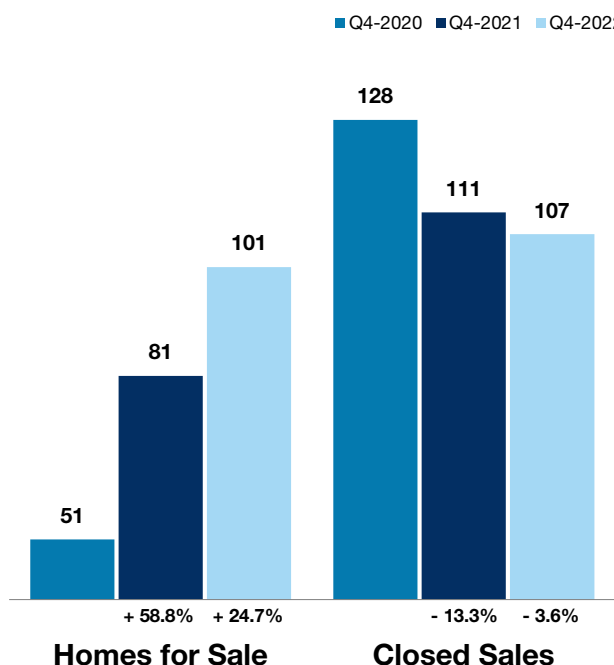
Sanilac County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
48032	8	+ 14.3%	5	+ 150.0%	6	+ 100.0%	\$284,950	+ 9.6%
48097	14	- 12.5%	12	- 29.4%	14	- 41.7%	\$173,450	- 2.3%
48401	5	+ 25.0%	3	+ 200.0%	6	+ 100.0%	\$244,000	+ 19.0%
48410	0	--	0	--	0	--	--	--
48416	14	+ 40.0%	10	- 37.5%	15	- 28.6%	\$230,000	0.0%
48419	13	+ 333.3%	6	- 14.3%	6	- 14.3%	\$214,900	+ 26.4%
48422	9	- 18.2%	11	- 31.3%	12	- 33.3%	\$162,000	- 6.1%
48426	0	--	0	--	0	--	--	--
48427	4	- 20.0%	2	- 60.0%	2	- 60.0%	\$63,750	- 36.3%
48434	0	--	0	--	0	--	--	--
48441	3	- 25.0%	4	0.0%	5	0.0%	\$113,000	+ 3.2%
48450	19	- 34.5%	17	- 50.0%	20	- 55.6%	\$200,250	+ 14.4%
48453	23	+ 64.3%	16	+ 23.1%	15	0.0%	\$162,500	+ 16.1%
48454	4	+ 300.0%	3	+ 50.0%	1	- 66.7%	\$109,000	- 33.9%
48456	0	--	0	--	1	--	\$120,000	--
48465	1	--	0	--	0	--	--	--
48466	6	+ 500.0%	1	--	2	0.0%	\$125,000	- 20.0%
48469	3	0.0%	5	- 37.5%	6	- 25.0%	\$380,700	+ 9.6%
48470	0	--	0	--	0	--	--	--
48471	11	- 8.3%	8	+ 33.3%	6	+ 20.0%	\$128,000	- 45.2%
48472	0	--	1	- 50.0%	1	- 66.7%	\$102,500	- 30.3%
48475	1	0.0%	0	--	1	- 50.0%	\$95,000	- 85.3%
48726	12	+ 20.0%	9	+ 125.0%	11	+ 450.0%	\$149,000	- 11.0%
48729	3	+ 200.0%	2	--	3	--	\$145,000	--
48741	5	+ 66.7%	0	--	1	- 80.0%	\$178,000	- 31.5%

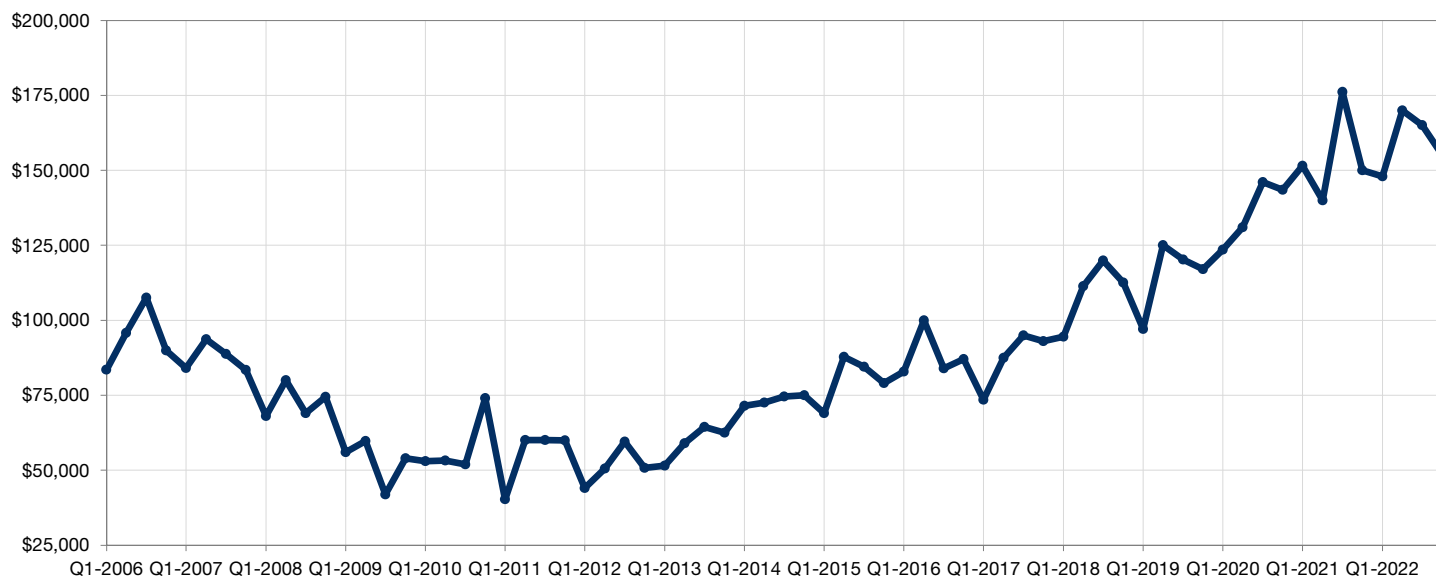
Tuscola County

Key Metrics	Q4-2022	1-Year Change
New Listings	120	- 1.6%
Pending Sales	87	- 7.4%
Closed Sales	107	- 3.6%
Days on Market	37	+ 37.0%
Median Sales Price	\$155,000	+ 3.3%
Pct. of List Price Received	96.5%	- 2.3%
Homes for Sale	101	+ 24.7%
Months Supply	2.7	+ 17.4%
\$ Volume of Closed Sales (in millions)	\$17.5	- 12.0%

Market Activity



Historical Median Sales Price for Tuscola County



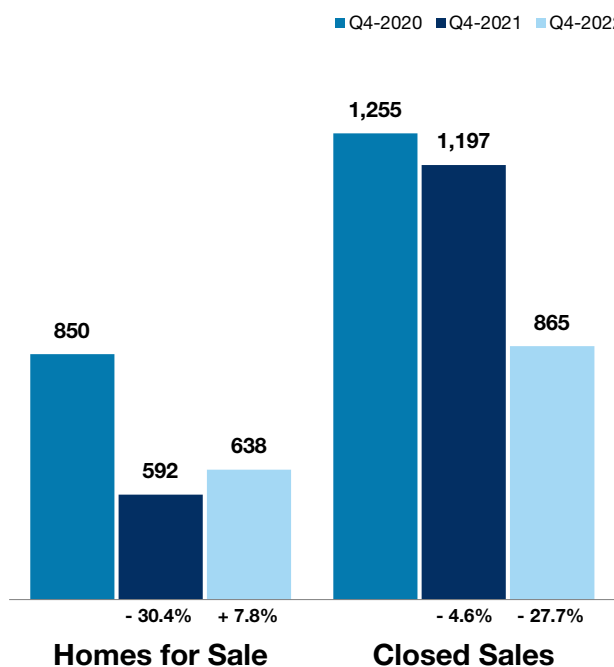
Tuscola County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
48415	19	- 32.1%	18	- 25.0%	27	- 20.6%	\$225,000	+ 36.4%
48420	57	- 20.8%	57	- 8.1%	68	- 13.9%	\$173,500	- 3.6%
48426	0	--	0	--	0	--	--	--
48435	6	- 33.3%	7	0.0%	8	+ 33.3%	\$160,000	+ 1.6%
48453	23	+ 64.3%	16	+ 23.1%	15	0.0%	\$162,500	+ 16.1%
48454	4	+ 300.0%	3	+ 50.0%	1	- 66.7%	\$109,000	- 33.9%
48464	9	- 18.2%	8	- 27.3%	8	- 27.3%	\$166,000	+ 3.8%
48701	1	- 50.0%	2	0.0%	3	+ 200.0%	\$100,000	- 42.2%
48723	20	+ 5.3%	8	- 38.5%	14	- 12.5%	\$124,198	- 4.8%
48726	12	+ 20.0%	9	+ 125.0%	11	+ 450.0%	\$149,000	- 11.0%
48727	4	0.0%	3	- 40.0%	2	- 33.3%	\$172,400	+ 0.2%
48729	3	+ 200.0%	2	--	3	--	\$145,000	--
48733	5	+ 150.0%	3	+ 200.0%	3	+ 200.0%	\$170,000	+ 41.7%
48734	8	- 50.0%	7	- 74.1%	10	- 64.3%	\$266,100	- 14.2%
48735	0	--	1	--	2	--	\$112,450	--
48736	0	--	0	--	0	--	--	--
48741	5	+ 66.7%	0	--	1	- 80.0%	\$178,000	- 31.5%
48744	15	- 6.3%	10	- 28.6%	14	- 22.2%	\$163,600	- 16.7%
48746	23	- 4.2%	29	+ 52.6%	33	+ 43.5%	\$205,000	+ 8.5%
48757	7	- 12.5%	1	- 85.7%	2	- 77.8%	\$252,000	+ 52.7%
48758	2	+ 100.0%	1	0.0%	1	0.0%	\$150,000	+ 100.0%
48759	3	+ 50.0%	2	+ 100.0%	2	- 33.3%	\$82,000	- 60.0%
48760	6	+ 50.0%	4	0.0%	3	- 57.1%	\$240,000	+ 71.2%
48767	2	- 33.3%	0	--	0	--	--	--
48768	19	- 42.4%	16	- 27.3%	17	- 34.6%	\$160,000	+ 8.1%

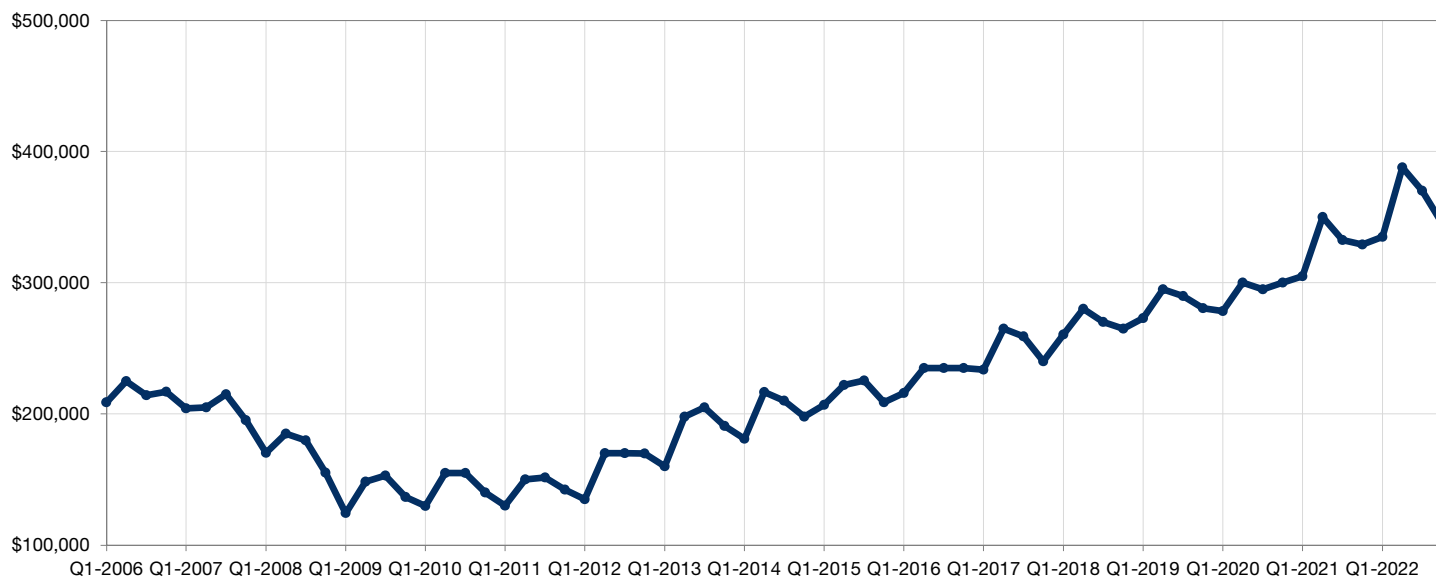
Washtenaw County

Key Metrics	Q4-2022	1-Year Change
New Listings	750	- 22.5%
Pending Sales	785	- 26.8%
Closed Sales	865	- 27.7%
Days on Market	34	+ 21.4%
Median Sales Price	\$345,000	+ 4.8%
Pct. of List Price Received	98.4%	- 1.7%
Homes for Sale	638	+ 7.8%
Months Supply	1.8	+ 28.6%
\$ Volume of Closed Sales (in millions)	\$348.7	- 21.7%

Market Activity



Historical Median Sales Price for Washtenaw County



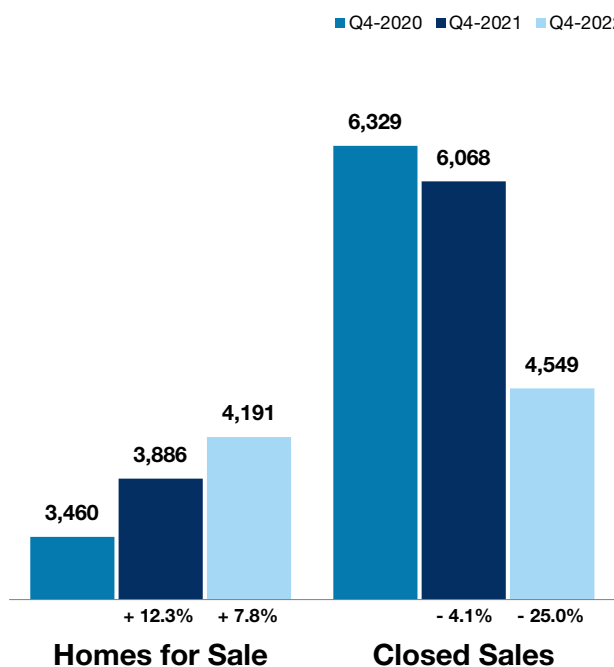
Washtenaw County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
48103	111	- 21.8%	119	- 41.1%	133	- 37.3%	\$460,000	+ 11.5%
48104	68	+ 7.9%	63	- 4.5%	66	- 8.3%	\$541,500	+ 30.5%
48105	69	+ 6.2%	74	- 7.5%	82	- 5.7%	\$500,000	+ 2.4%
48108	50	- 23.1%	52	- 24.6%	72	- 35.1%	\$349,000	+ 2.6%
48109	0	--	0	--	0	--	--	--
48118	24	- 46.7%	25	- 46.8%	30	- 42.3%	\$360,000	+ 11.0%
48130	36	- 23.4%	38	- 34.5%	39	- 38.1%	\$419,000	+ 0.6%
48137	10	- 16.7%	7	- 53.3%	6	- 72.7%	\$192,750	- 33.0%
48158	13	- 53.6%	23	- 28.1%	22	- 18.5%	\$270,500	- 4.4%
48160	33	- 38.9%	39	- 39.1%	43	- 33.8%	\$230,000	- 11.5%
48167	58	- 22.7%	54	- 37.9%	64	- 39.0%	\$392,000	+ 4.5%
48168	64	- 12.3%	60	- 14.3%	75	- 13.8%	\$670,000	+ 36.7%
48169	53	- 36.1%	47	- 43.4%	46	- 45.2%	\$340,000	+ 4.9%
48170	141	+ 28.2%	124	- 6.8%	133	- 19.4%	\$400,000	+ 8.1%
48175	0	--	0	--	0	--	--	--
48176	64	- 20.0%	68	- 24.4%	75	- 16.7%	\$429,000	+ 6.6%
48178	140	- 11.9%	100	- 29.1%	135	- 18.7%	\$450,000	+ 15.2%
48189	44	- 6.4%	35	- 25.5%	40	- 27.3%	\$297,500	- 7.0%
48190	0	--	0	--	0	--	--	--
48191	8	- 11.1%	3	- 50.0%	6	0.0%	\$250,000	- 20.6%
48197	138	- 22.0%	157	- 15.1%	166	- 21.0%	\$300,315	+ 4.6%
48198	113	- 25.7%	104	- 25.7%	108	- 34.9%	\$200,000	+ 14.3%
49229	6	- 25.0%	6	- 45.5%	8	- 11.1%	\$206,500	- 24.9%
49236	5	- 66.7%	5	- 70.6%	10	- 47.4%	\$206,000	+ 0.5%
49240	22	- 37.1%	16	- 46.7%	16	- 46.7%	\$313,150	- 0.9%
49285	20	- 16.7%	13	- 38.1%	16	- 33.3%	\$220,000	- 5.8%

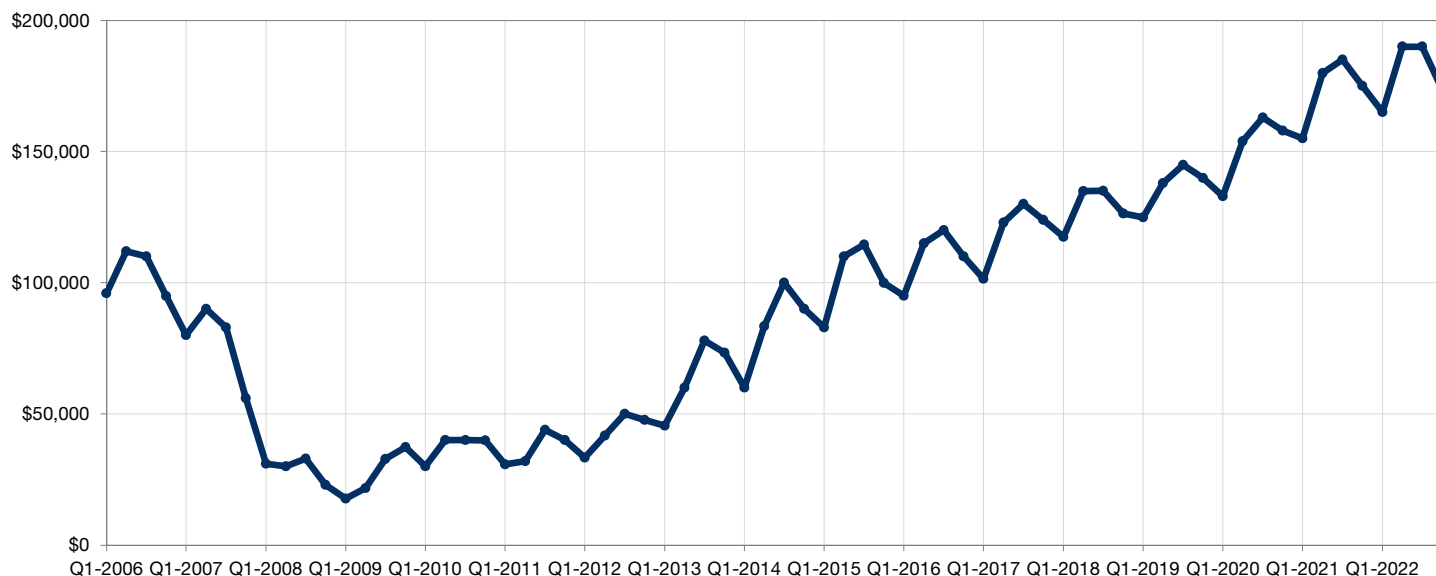
Wayne County

Key Metrics	Q4-2022	1-Year Change
New Listings	6,108	- 6.0%
Pending Sales	4,331	- 18.2%
Closed Sales	4,549	- 25.0%
Days on Market	32	+ 18.5%
Median Sales Price	\$173,500	- 0.9%
Pct. of List Price Received	97.5%	- 1.4%
Homes for Sale	4,191	+ 7.8%
Months Supply	2.4	+ 14.3%
\$ Volume of Closed Sales (in millions)	\$963.6	- 25.2%

Market Activity



Historical Median Sales Price for Wayne County



Wayne County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
48101	90	- 24.4%	82	- 35.9%	92	- 37.0%	\$175,000	+ 0.9%
48111	100	- 20.6%	79	- 36.3%	87	- 40.8%	\$250,000	- 6.9%
48120	8	- 33.3%	2	- 83.3%	3	- 78.6%	\$230,000	- 10.7%
48122	34	+ 9.7%	27	+ 17.4%	28	+ 3.7%	\$127,500	+ 28.8%
48124	155	- 4.3%	129	- 22.8%	147	- 22.2%	\$185,000	+ 1.2%
48125	100	- 29.1%	95	- 19.5%	100	- 32.9%	\$136,000	+ 4.6%
48126	95	- 39.5%	68	- 40.4%	63	- 50.8%	\$196,000	+ 4.3%
48127	132	- 0.8%	86	- 34.4%	88	- 40.9%	\$212,600	+ 1.2%
48128	51	0.0%	40	- 24.5%	39	- 40.9%	\$265,000	+ 2.3%
48134	57	+ 5.6%	50	+ 13.6%	64	+ 12.3%	\$311,025	+ 13.1%
48135	97	- 29.7%	85	- 34.6%	92	- 37.4%	\$171,000	+ 3.6%
48138	41	- 2.4%	39	- 7.1%	44	- 22.8%	\$382,500	+ 3.9%
48141	94	- 9.6%	77	+ 5.5%	73	+ 10.6%	\$90,000	+ 5.9%
48146	128	- 21.5%	92	- 33.8%	120	- 26.4%	\$126,000	- 3.0%
48150	84	- 34.9%	82	- 36.9%	96	- 39.2%	\$228,250	+ 1.8%
48152	94	- 21.0%	99	- 13.2%	108	- 23.4%	\$240,000	+ 6.2%
48154	92	- 29.2%	93	- 31.1%	103	- 36.4%	\$284,900	+ 3.6%
48164	27	0.0%	26	- 21.2%	23	- 39.5%	\$249,900	- 18.6%
48166	16	- 20.0%	29	0.0%	29	- 50.0%	\$280,000	+ 7.5%
48167	58	- 22.7%	54	- 37.9%	64	- 39.0%	\$392,000	+ 4.5%
48168	64	- 12.3%	60	- 14.3%	75	- 13.8%	\$670,000	+ 36.7%
48170	141	+ 28.2%	124	- 6.8%	133	- 19.4%	\$400,000	+ 8.1%
48173	39	+ 8.3%	28	- 26.3%	33	- 19.5%	\$200,000	- 7.0%
48174	82	- 25.5%	75	- 11.8%	78	- 16.1%	\$170,500	- 5.3%
48180	234	- 0.4%	195	- 12.9%	200	- 20.0%	\$149,550	+ 3.1%
48183	123	- 12.1%	122	- 21.8%	156	- 20.4%	\$236,500	+ 15.4%
48184	69	- 14.8%	60	- 14.3%	59	- 18.1%	\$135,000	- 3.6%
48185	134	- 23.4%	110	- 38.2%	131	- 37.6%	\$205,000	+ 10.8%
48186	117	- 15.8%	127	+ 1.6%	123	- 21.2%	\$168,000	+ 1.8%
48187	113	- 26.6%	118	- 33.7%	132	- 39.4%	\$330,000	- 0.1%
48188	144	- 17.7%	133	- 30.4%	142	- 35.7%	\$366,000	+ 6.1%
48192	80	- 1.2%	57	- 40.0%	70	- 34.6%	\$169,450	+ 7.4%
48193	35	- 16.7%	33	- 31.3%	44	- 35.3%	\$200,000	+ 6.4%
48195	92	+ 4.5%	77	- 12.5%	84	- 17.6%	\$165,000	+ 5.8%
48201	26	- 33.3%	5	- 77.3%	10	- 60.0%	\$402,500	- 10.2%
48202	75	+ 15.4%	30	- 28.6%	28	- 31.7%	\$257,500	- 0.9%
48203	64	- 13.5%	29	- 9.4%	25	- 32.4%	\$50,000	0.0%
48204	107	+ 64.6%	45	+ 21.6%	40	- 16.7%	\$50,250	+ 13.9%
48205	157	+ 12.9%	74	+ 39.6%	67	+ 13.6%	\$48,000	- 0.5%
48206	101	+ 24.7%	49	+ 28.9%	45	+ 25.0%	\$120,000	+ 33.3%
48207	62	- 18.4%	36	- 28.0%	29	- 37.0%	\$150,000	- 11.5%
48208	22	0.0%	11	- 15.4%	12	- 7.7%	\$316,250	+ 91.7%
48209	31	0.0%	24	+ 9.1%	23	+ 21.1%	\$144,900	+ 44.2%

Wayne County ZIP Codes Cont.

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change	Q4-2022	1-Year Change
48210	28	+ 16.7%	14	+ 27.3%	17	- 26.1%	\$76,000	+ 26.7%
48211	10	+ 25.0%	7	- 22.2%	4	- 42.9%	\$44,500	- 75.3%
48212	102	- 12.8%	46	- 39.5%	47	- 30.9%	\$165,000	+ 16.8%
48213	42	- 25.0%	26	+ 4.0%	23	+ 9.5%	\$52,000	+ 62.5%
48214	104	+ 18.2%	37	- 17.8%	38	- 20.8%	\$84,500	- 23.8%
48215	35	+ 16.7%	21	+ 40.0%	20	+ 11.1%	\$169,450	+ 32.9%
48216	20	+ 53.8%	8	0.0%	6	- 40.0%	\$190,000	- 36.9%
48217	22	+ 214.3%	14	+ 16.7%	14	+ 27.3%	\$51,500	- 1.0%
48218	13	- 56.7%	14	- 41.7%	13	- 48.0%	\$75,100	+ 43.0%
48219	189	+ 23.5%	121	+ 44.0%	115	+ 6.5%	\$84,000	+ 1.8%
48221	183	- 9.4%	116	- 19.4%	109	- 28.3%	\$135,000	- 7.7%
48223	93	+ 47.6%	56	+ 3.7%	54	- 23.9%	\$87,450	- 11.7%
48224	230	+ 0.9%	123	+ 8.8%	113	- 4.2%	\$71,000	- 6.3%
48225	101	- 12.9%	61	- 15.3%	57	- 28.8%	\$149,764	- 2.3%
48226	10	- 41.2%	4	- 60.0%	7	- 41.7%	\$375,000	+ 35.8%
48227	201	+ 40.6%	104	+ 44.4%	87	+ 4.8%	\$73,000	- 2.7%
48228	183	- 10.3%	96	- 9.4%	86	- 24.6%	\$55,250	- 12.6%
48229	31	+ 19.2%	30	+ 66.7%	30	+ 15.4%	\$72,500	+ 4.1%
48230	66	- 21.4%	40	- 54.0%	53	- 41.1%	\$385,000	- 7.2%
48233	0	--	0	--	0	--	--	--
48234	125	+ 34.4%	60	+ 17.6%	53	- 11.7%	\$50,000	- 9.1%
48235	213	+ 34.8%	96	+ 2.1%	101	0.0%	\$115,000	+ 21.7%
48236	136	- 20.9%	98	- 34.2%	117	- 28.2%	\$320,000	- 11.1%
48238	139	+ 39.0%	66	+ 29.4%	62	+ 24.0%	\$51,000	+ 13.3%
48239	150	- 16.2%	124	- 19.0%	130	- 18.2%	\$159,000	+ 2.6%
48240	76	- 13.6%	62	- 26.2%	65	- 32.3%	\$135,000	- 5.4%
48242	0	--	0	--	0	--	--	--
48243	0	--	0	--	0	--	--	--